

### "Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995



This presentation contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. Although AEP and each of its Registrant Subsidiaries believe that their expectations are based on reasonable assumptions, any such statements may be influenced by factors that could cause actual outcomes and results to be materially different from those projected. Among the factors that could cause actual results to differ materially from those in the forward-looking statements are: changes in economic conditions, electric market demand and demographic patterns in AEP service territories, inflationary or deflationary interest rate trends, volatility in the financial markets, particularly developments affecting the availability or cost of capital to finance new capital projects and refinance existing debt, the availability and cost of funds to finance working capital and capital needs, particularly during periods when the time lag between incurring costs and recovery is long and the costs are material, decreased demand for electricity, weather conditions, including storms and drought conditions, and the ability to recover significant storm restoration costs, the cost of fuel and its transportation, the creditworthiness and performance of fuel suppliers and transporters and the cost of storing and disposing of used fuel, including coal ash and spent nuclear fuel, the availability of fuel and necessary generation capacity and performance of generation plants, the ability to recover fuel and other energy costs through regulated or competitive electric rates, the ability to build or acquire renewable generation, transmission lines and facilities (including the ability to obtain any necessary regulatory approvals and permits) when needed at acceptable prices and terms and to recover those costs, new legislation, litigation and government regulation, including oversight of nuclear generation, energy commodity trading and new or heightened requirements for reduced emissions of sulfur, nitrogen, mercury, carbon, soot or particulate matter and other substances that could impact the continued operation, cost recovery and/or profitability of generation plants and related assets, evolving public perception of the risks associated with fuels used before, during and after the generation of electricity, including coal ash and nuclear fuel, timing and resolution of pending and future rate cases, negotiations and other regulatory decisions, including rate or other recovery of new investments in generation, distribution and transmission service and environmental compliance, resolution of litigation, the ability to constrain operation and maintenance costs, prices and demand for power generated and sold at wholesale, changes in technology, particularly with respect to energy storage and new, developing, alternative or distributed sources of generation, the ability to recover through rates any remaining unrecovered investment in generation units that may be retired before the end of their previously projected useful lives, volatility and changes in markets for coal and other energy-related commodities, particularly changes in the price of natural gas, changes in utility regulation and the allocation of costs within regional transmission organizations, including ERCOT, PJM and SPP, changes in the creditworthiness of the counterparties with contractual arrangements, including participants in the energy trading market, actions of rating agencies, including changes in the ratings of debt, the impact of volatility in the capital markets on the value of the investments held by the pension, other postretirement benefit plans, captive insurance entity and nuclear decommissioning trust and the impact of such volatility on future funding requirements, accounting standards periodically issued by accounting standard-setting bodies, and other risks and unforeseen events, including wars, the effects of terrorism (including increased security costs), embargoes, naturally occurring and human-caused fires, cyber security threats and other catastrophic events, the ability to attract and retain requisite work force and key personnel.

#### **INVESTOR RELATIONS**

#### **Darcy Reese**

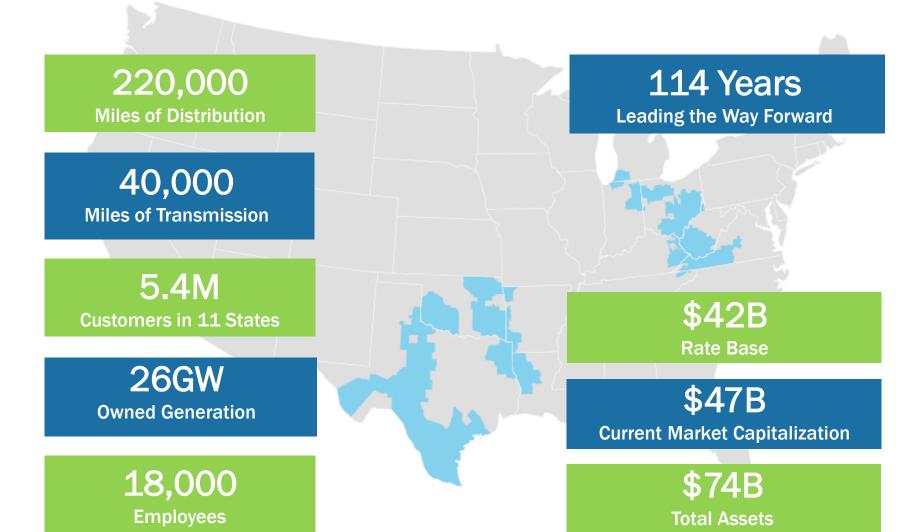
Managing Director Investor Relations 614-716-2614 dlreese@aep.com

#### **Tom Scott**

Director Investor Relations 614-716-2686 twscott@aep.com

# The Premier Regulated Energy Company





Statistics as of September 30, 2019 except for market capitalization as of December 31, 2019 and rate base as of December 31, 2018

# AEP Leading the Way Forward



Confidence in
Steady and
Predictable
Earnings
Growth Rate
of
5%-7%

to Growing
Dividend
Consistent
with Earnings

Well
Positioned
as a
Sustainable
Regulated
Business

Compelling
Portfolio of
Premium
Investment
Opportunities

## Strategic Vision and Priorities



Invest in transmission and distribution networks

**Invest in regulated and contracted renewables** 

Mitigate generation risk and optimize operations

Superior capital allocation

Relentless O&M optimization/Future of work

Improve customer experience

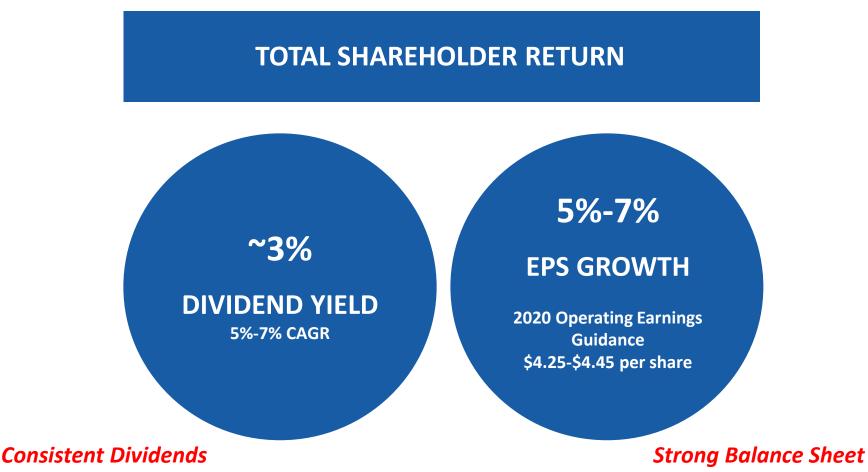
We are focused on executing our strategy while concurrently improving our operations and keeping rates affordable

# Strong Profile for Investors



### *Incentive Comp Tied to High End of EPS*

Investment Pipeline Steady Growth



Low Risk, Regulated Assets

### Proven Track Record of Performance

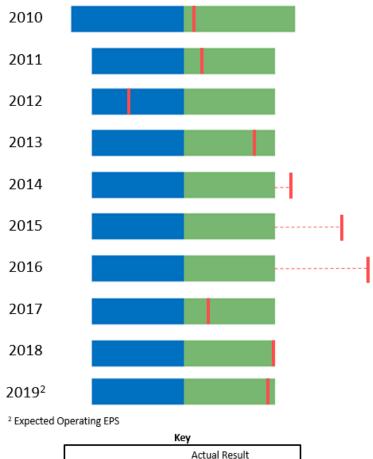


#### Favorable Total Shareholder Return<sup>1</sup>

#### AEP 120% 114.3% 110% ■ S&P 500 Electric Utilities Index 100% ■ S&P 500 90% 81.1% 80% 67.2% 70% 61.9% 60% 50% 44.2% 45.8% 40% 36.6% 30% 26.7% 20% 10% 4.3% 0% 3 Year 1 Year 5 Year

#### <sup>1</sup> Data as of September 30, 2019

# Decade of Meeting or Exceeding Original Guidance



### Strong Dividend Growth





Over 109 years of consecutive quarterly dividends

Targeted dividend growth in line with earnings



#### **EPS Growth + Dividend Yield = 8% to 10% Annual Return Opportunity**

\* Subject to Board approval



# **Robust Organic Capital Opportunities**



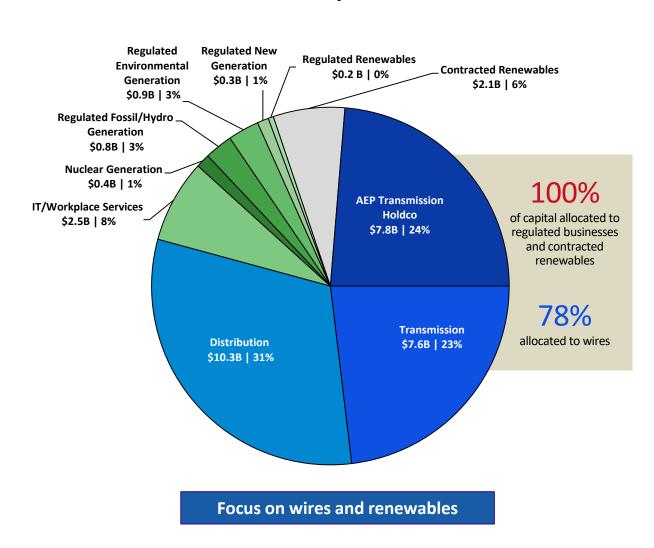
Transmission	Grid modernization, aging infrastructure, physical/cyber security, reliability, market efficiency and economic development projects
Distribution	Grid modernization, reliability improvement projects and distribution station refurbishment
Renewables	Regulated renewables supported by integrated resource plans and contracted renewables
Technology	Digitization, automation, cyber security, enterprise-wide applications

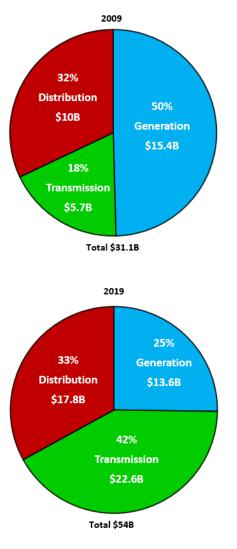
# 2020 - 2024 Capital Forecast of \$33B and Net Plant



### 2020-2024 Capital Forecast<sup>1</sup>

#### **Historical Net Plant Profiles**





<sup>&</sup>lt;sup>1</sup> Does not include North Central Wind

# 2020 - 2024 Capital Forecast by Subsidiary



\$ in millions (excluding AFUDC)	2	.020E	2	.021E	2	.022E	2	2023E	2	2024E	Total
Appalachian Power Company	\$	762	\$	738	\$	1,024	\$	1,027	\$	950	\$ 4,501
Wheeling Power Company	\$	21	\$	37	\$	57	\$	45	\$	39	\$ 199
Kingsport Power Company	\$	15	\$	21	\$	19	\$	25	\$	19	\$ 99
Indiana Michigan Power Company	\$	625	\$	568	\$	525	\$	525	\$	680	\$ 2,924
Kentucky Power Company	\$	200	\$	184	\$	170	\$	170	\$	161	\$ 886
AEP Ohio	\$	688	\$	716	\$	714	\$	774	\$	1,017	\$ 3,909
Public Service Company of Oklahoma	\$	311	\$	326	\$	506	\$	432	\$	391	\$ 1,965
Southwestern Electric Power Company	\$	375	\$	437	\$	442	\$	517	\$	592	\$ 2,363
AEP Texas Company	\$	1,169	\$	1,121	\$	1,092	\$	1,092	\$	1,529	\$ 6,003
AEP Generating Company	\$	42	\$	23	\$	21	\$	22	\$	16	\$ 124
AEP Transmission Holdco	\$	1,505	\$	1,547	\$	1,441	\$	1,378	\$	1,938	\$ 7,809
Generation and Marketing	\$	612	\$	497	\$	339	\$	339	\$	346	\$ 2,133
Other	\$	12	\$	8	\$	8	\$	6	\$	3	\$ 36
Total Capital and Equity Contributions	\$	6,339	\$	6,223	\$	6,357	\$	6,353	\$	7,681	\$ 32,952

Capital plans are continuously optimized which may result in redeployment between functions and companies. Table may not foot due to rounding. Data does not include North Central Wind.

### Cash Flows and Financial Metrics



\$ in millions		2019E		2020E		2021E		2022E
Cash from Operations	\$	4,500	\$	4,900	\$	4,900	\$	5,400
Capital & JV Equity Contributions <sup>1</sup>		(7,800)		(6,300)		(6,200)		(6,400)
Other Investing Activities		(100)		(500)		(200)		(200)
Common Dividends <sup>2</sup>		(1,300)		(1,400)		(1,400)		(1,400)
Excess (Required) Capital	\$	(4,700)	\$	(3,300)	\$	(2,900)	\$	(2,600)
Financing								
Excess (Required) Capital	\$	(4,700)	\$	(3,300)	\$	(2,900)	\$	(2,600)
Debt Maturities (Senior Notes, PCRBs)		(1,200)		(1,000)		(1,900)		(2,700)
Securitization Amortizations		(300)		(200)		(100)		(100)
Equity Units		805		-		-		-
Equity Units Conversion		-		-		-		805
Equity Issuances - Includes DRP		100		100		100		600
Debt Capital Market Needs (New)	\$	(5,295)	\$	(4,400)	\$	(4,800)	\$	(3,995)
Financial Metrics								
Debt to Capitalization (GAAP)	55 - 60%							
FFO/Total Debt (Moody's)		Low to Mid	Tee	ns Reflecting A	cce	lerated Flowba	ck of	ADFIT

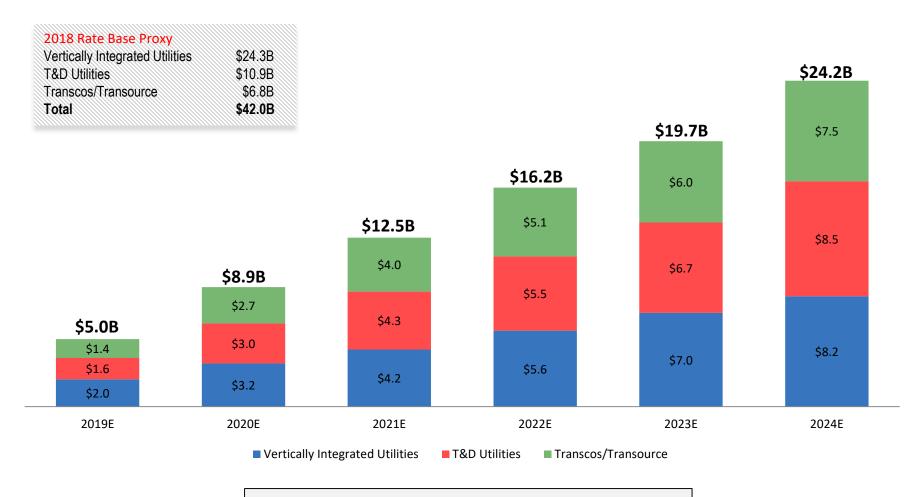
<sup>&</sup>lt;sup>1</sup> Includes Sempra/Santa Rita acquisitions in 2019. Excludes AFUDC and removal costs included in Total Spending Limit. (2019 Total Spending Limit = \$8.1B)

<sup>&</sup>lt;sup>2</sup> Common dividends increase to \$0.70 per share Q4 2019 for total dividends of \$2.71/share; \$2.80/share 2019-2022. Dividends evaluated by Board of Directors each quarter; stated target payout ratio range is 60%-70% of operating earnings. Targeted dividend growth in line with earnings.

### 7.9% CAGR in Rate Base Growth



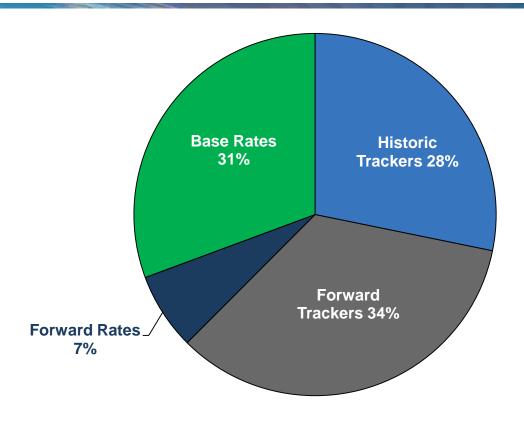
### **Cumulative Change from 2018 Base**



5%-7% EPS growth is predicated on regulated rate base growth

## **Efficient Cost Recovery Mechanisms**





Nearly 70% of 2020-2024 capital plan recovered through reduced lag mechanisms



### **AEP Transmission Strategy Framework**



# AEP STRATEGIC VISION: INVEST IN TRANSMISSION NETWORK

Diverse five-year capital investment portfolio of over \$15 billion across AEP's broad footprint

Delivering significant customer benefits:

- Higher reliability
- Lower energy costs
- Economic development
   Technological
- Public policy goals

Disciplined execution:

- Low cost, high value solutions
- High speed delivery
  - Technologica innovation

### STABLE COST RECOVERY FRAMEWORK

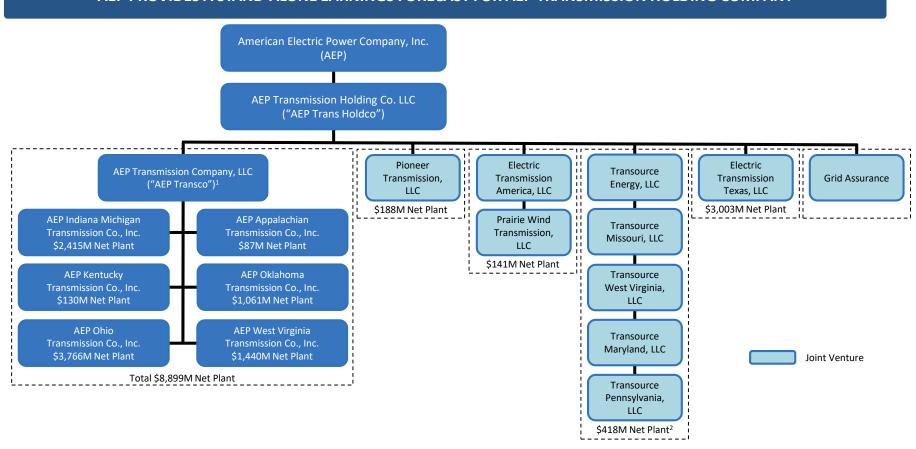
# DELIVER VALUE TO CUSTOMERS AND PREDICTABLE EARNINGS GROWTH

### **AEP Transmission Holdco Legal Entity Structure**



AEP INVESTS TRANSMISSION CAPITAL IN BOTH THE INTEGRATED OPERATING COMPANIES AND IN THE AFFILIATES HELD UNDER AEP TRANSMISSION HOLDING COMPANY

#### AEP PROVIDES A STAND-ALONE EARNINGS FORECAST FOR AEP TRANSMISSION HOLDING COMPANY



Joint Venture net plant balances are inclusive of non-affiliate share

Net plant totals are as of September 30, 2019, except Pioneer and Prairie Wind, which are as of August 31, 2019

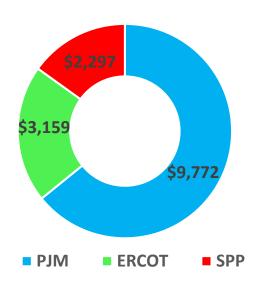
<sup>&</sup>lt;sup>1</sup> Debt issued at AEP Transco level for transmission companies

<sup>&</sup>lt;sup>2</sup> Does not include Independence Energy Connection Project

### Five Year Transmission Capital Plan

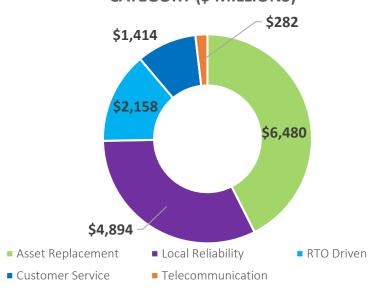


#### 2020-2024 INVESTMENT BY RTO (\$ MILLIONS)1



<sup>&</sup>lt;sup>1</sup> Does not include \$200 million of Transource capital investment

# 2020-2024 TRANSMISSION INVESTMENT BY CATEGORY (\$ MILLIONS)<sup>1</sup>



#### **INVESTMENT CATEGORIES**

## ASSET REPLACEMENT

 Asset condition, performance history and risk of failure

#### **LOCAL RELIABILITY**

 Transmission owner reliability planning criteria

#### **RTO DRIVEN**

- RTO reliability planning criteria
- Market efficiency
- Public policy needs and goals

# CUSTOMER SERVICE

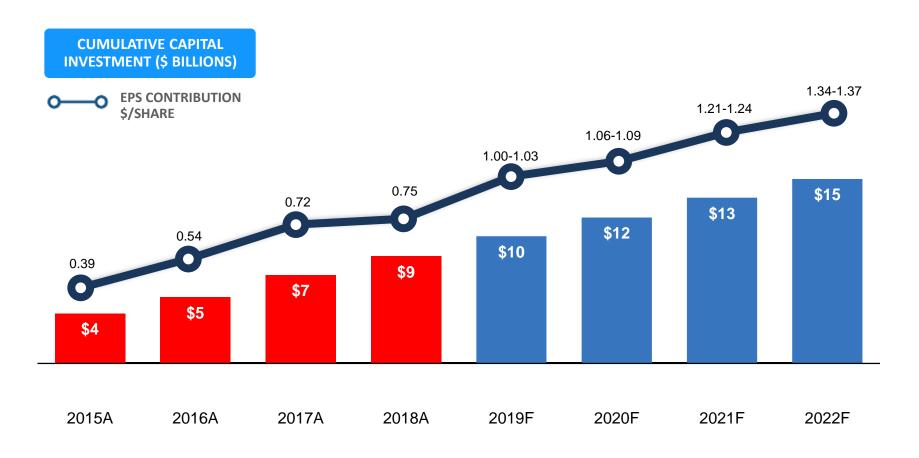
- Connecting new and enhanced service requests
- Facilitating local economic development

#### **TELECOM**

- Cyber-security requirements
- Asset health monitoring
- Efficient grid operations

## **AEPTHC Target Earnings 2019-2022**





AEPTHC'S 2015 – 2022 EPS GROWTH PROJECTED AT A CAGR OF 19.4%

## Stable Cost Recovery Framework



**ERCOT** 

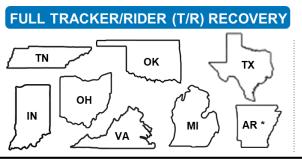
# STABLE AND CLEAR WHOLESALE COST RECOVERY FOR TRANSMISSION

<sup>1</sup> Pending current rate case

ROE	10.35% (Includes RTO adder)	10.5% (Includes RTO adder)	9.6% - 9.96%
Forward Looking Rates	Yes	Yes	Allowed two updates per year
Equity Structure	Capped at 55%	No Cap	Capped at 40%
Rate Effective	January 1, 2018	June 5, 2017	May 29, 2007 and April 4, 2008
Final Regulatory Approval	May, 2019	June, 2019	N/A¹

PJM

AEP RECOVERS ~93% OF ITS CAPITAL INVESTMENT THROUGH STATE TRACKER/RIDER (T/R) MECHANISMS



Partial T/R Recovery

SPP

Pending/Formula or Base Case



FERC BASE ROE AND TRANSMISSION INCENTIVES NOTICES OF INQUIRY

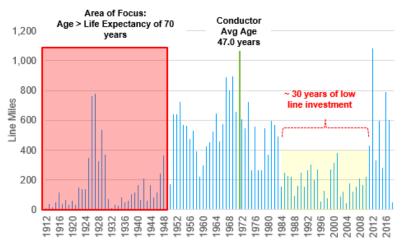
- Base ROE AEP generally supports FERC's proposed new base ROE methodology which provides more certainty and stability for future base ROE proceedings
- Transmission Incentives AEP supports continuation of the current incentives, particularly the RTO-participation incentive, reflective of the tremendous customer benefits RTO participation provides and additional incentives that provide grid modernization, security and resilience

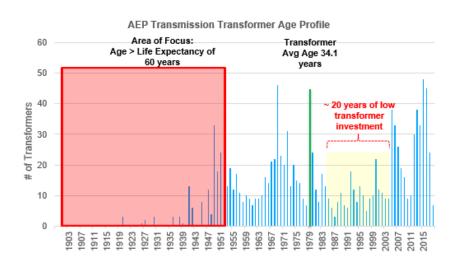
# Significant Need For Asset Replacement



Туре	Life Expectancy	Current Quantity over Life Expectancy	Quantity that will Exceed Life Expectancy in Next 10 Years	Total Replacement Need	Percent of AEP System Total
Line Rebuilds	70	5,915	4,931	10,846	27%
Transformers	60	223	124	347	28%
Circuit Breakers	50	882	583	1,465	16%







\$2.3 billion of annual on-system capital investment is required to maintain current age profile

Asset replacement projects are prioritized based on performance, condition and risk



### Identified Core Business Investments



Improve Reliability Grow and Diversify the Business

Maintaining Strong Balance Sheet

#### **Current State of Distribution Grid**

- \$1.8B of annual investment
- \$2.7B investment needed to maintain current assets

### 10-Year Incremental Distribution Capital Investment Potential: ~\$18B1

AEP invests in our customers' future by focusing on reliability and the customer experience. AEP has a strong track record in securing regulatory support and executing distribution investments.

Investment Opportunity	Capital Investment \$
Grid Modernization	\$2.4 billion
Line Re-conductoring – Asset Renewal	\$13.0 billion
Pole Replacements – Asset Renewal	\$0.5 billion
Distribution Station Transformer and Breaker Replacements – Asset Renewal	\$1.4 billion

Known and identified investments that will improve reliability and operability of the grid

Partner with states to help spur economic development

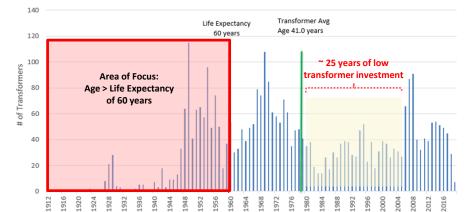
<sup>&</sup>lt;sup>1</sup>10-year capital investment potential is above current \$1.8B annual spend, 7-10% O&M required to support the capital investment

### Robust Distribution Capital Expenditure Opportunities

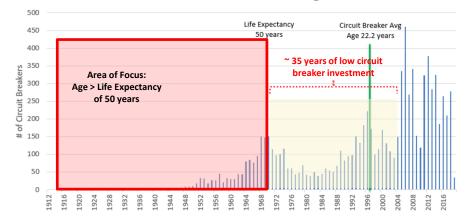


Туре	Life Expectancy	Current Quantity over Life Expectancy	Quantity that will Exceed Life Expectancy in Next 10 Years	Total Replacement Need	Percent of AEP System Total
Transformers	60	903	565	1,468	41%
Circuit Breakers	50	1,030	842	1,872	21%





#### AEP Distribution Circuit Breaker Age Profile



\$2.7 billion of annual on-system capital investment is required to maintain current age profile

### New Legislative Initiatives



#### Ohio Bilateral Contracts Bill (HB6)

- Recovery of existing renewable contracts entered into to comply with existing legislation
- Recovery of OVEC collected on a state-wide basis until 2030
- Provides opportunity for AEP Ohio to enter into bilateral contracts with certain customers
- Provides \$20 million of clean air funds for approved solar projects
- Ohio Smart Grid Bill (HB247) Would allow for inclusion of smart grid technologies in electric security plans and allows AEP Ohio to pursue behind the meter technologies
- Ohio Broadband Deployment (HB13) Promotes broadband investment through establishment of residential broadband expansion program
- Indiana TDSIC Bill Broadens definition of grid improvements included in energy delivery tracker
- West Virginia Broadband (SB3) Promotes broadband investment
- Virginia Broadband (HB2691) Establishes pilot program for broadband capacity to unserved areas
- Oklahoma EV Bill Extends tax credits for EV infrastructure
- **Texas Generation Rider** Recovery of new power generation facilities outside ERCOT
- Texas AMI Bill Adds recovery of advanced meter deployment outside ERCOT

# INVESTING IN REGULATED RENEWABLES



# **Projected Resource Additions**

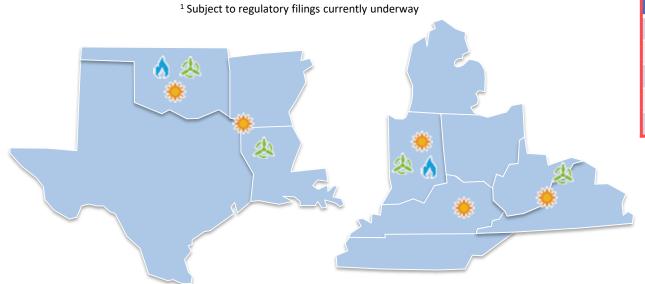


Solar Additions (MW) 🎇						
Operating Co:	2020- 2022	2023- 2027	2028- 2030			
APCo	15	300	750			
I&M	150	600	550			
KPCo	20 ¹	30	40			
PSO	11	600	600			
SWEPCO	÷	-	300			
Totals	196	1,530	2,240			

	Wind Additions (MW) 🧶						
Operating Co:	2020- 2022	2023- 2027	2028- 2030				
APCo		300	-				
I&M	300	150	300				
KPCo	-	÷	-				
PSO	675 <sup>1</sup>	400	200				
SWEPCO	810 ¹	600	-				
Totals	1,785	1,450	500				

Natural Gas Additions (MW) \left							
Operating Co:	2020- 2022	2023- 2027	2028- 2030				
I&M	18	18	788				
PSO	373 <sup>2</sup>	410 <sup>2</sup>	-				
Totals	391	428	788				

<sup>2</sup> To replace expiring PPA



Total Projected Resource Additions (MW)					
Resource 2020-2030					
Solar	3,966				
Wind	3,735				
Natural Gas 1,607					
Totals 9,308					

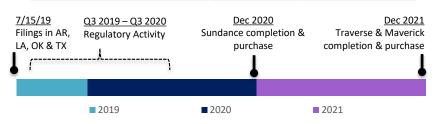
Updated 12/31/2019

### North Central Wind Overview





Jurisdiction (Docket #)	MW	% of Project
PSO (PUD 2019-00048)	675	45.5%
SWEPCO – AR (19-035-U)	155	10.4%
SWEPCO – LA (U-35324)	268	18.1%
SWEPCO – TX (49737)	309	20.8%
SWEPCO - FERC	78	5.2%
Total:	1,485	100%



SWEPCO and PSO Regulated Wind Investment Opportunity								
Total Rate Base Investment	~\$2 billion (1,485 MW)							
North Central Wind	<u>Name</u>	<u>MW</u>	Investment	<u>In-Service</u>				
	Sundance	199	\$307M	EOY 2020 (100% PTC)				
	Traverse	999	\$1,287M	EOY 2021 (80% PTC)				
	Maverick	287	\$402M					
Net Capacity Factor	44.0%							
<b>Customer Savings</b>	~\$3 billion (30-year nominal \$)							
Developer	Invenergy							

GE

- Regulated rate base wind investment opportunity with ability to meaningfully reduce customer rates
  - Acquiring facilities on a fixed cost, turn-key basis at completion
  - Contingent upon satisfactory regulatory approvals

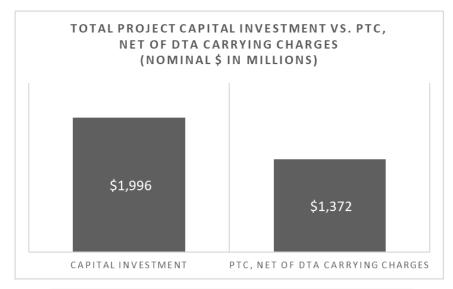
**Turbine Supplier** 

- ☐ Investment not included in the Company's current capital expenditure plan
- Acquisition can be scaled, subject to commercial limitations, to align with individual state resource needs and approvals

### North Central Wind Key Highlights of Regulatory Filing



Expiring federal Production Tax Credit (PTC)
 <u>provides a limited time opportunity</u> to take
 advantage for benefit of customers



#### **Project Scalability**

- The projects are designed to be scalable with regulatory approvals, subject to commercial limitations
  - Minimum of 810 MWs required to move forward
  - Included "step-up" options in regulatory applications to provide states the ability to take more MWs should another state or state(s) reject applications

#### **Power and Gas Price Sensitivities**

 Wind investment produces net customer benefits across a wide range of production, power, and gas price sensitivities, including the full range of current U.S. Energy Information Administration (EIA) gas price scenarios and other publically available gas price forecasts.

#### **Customer Guarantees Offered**

- 1. Capital Cost Cap Guarantee Cost cap for 100% of aggregated filed capital cost of the wind facilities
- 2. Production Tax Credit Eligibility Guarantee— Facilities will be eligible for the federal PTC
- Minimum Production Guarantee –
   Guarantees a minimum production level for first 10-years of operation

### North Central Wind Procedural Schedules



Jurisdiction (Docket #)	Intervenor Testimony	Staff Testimony	Rebuttal Testimony	Settlement Conference	Hearing
PSO (PUD 2019-00048) <sup>1</sup>	November 1, 2019	November 1, 2019	December 4, 2019	December 10, 2019 (Settlement Reached)	January 13, 2020 (Settlement Hearing)
SWEPCO – AR (19-035-U)	December 13, 2019	December 13, 2019	January 17, 2020	N/A	March 10, 2020
SWEPCO – LA (U-35324)	February 7, 2020	February 7, 2020	March 9, 2020	N/A	March 25, 2020
SWEPCO – TX (49737) <sup>2</sup>	January 14, 2020	January 22, 2020	February 12, 2020	N/A	February 24, 2020

<sup>&</sup>lt;sup>1</sup> Oklahoma has a 240-day statutory timeline for issuing an order, making the requested approval date March 11, 2020

<sup>&</sup>lt;sup>2</sup> Texas has a 365-day statutory timeline for issuing an order, making the requested approval date July 15, 2020 (366 days, 2020 is a leap year)



### Competitive Businesses Strategy and Operations



#### \$2.1B Capital Allocated 2020-2024





 Provides electricity, natural gas, and demand response to residential, commercial and industrial customers in six states

Customers: 463,000Electricity: 21 TWh

Gas: 13 Bcf

- Build, own, operate and maintain customer solutions utilizing existing and emerging distributed technologies
- Asset Base: Over \$280 million
- 54 projects in 16 states



**Commodity Businesses** 



- Transacts commodity hedges for the retail portfolio and engages in wholesale marketing and trading
- Majority of activity is in PJM with a smaller presence in ERCOT. MISO and SPP
- Active Customers: 81
- Utility Load Auctions: 8

**Asset Businesses** 

- Develop and/or acquire large scale renewable projects that are backed with long-term contracts with credit-worthy counterparties
- Asset Base: Over \$1.8 billion
- 13 projects in 11 states

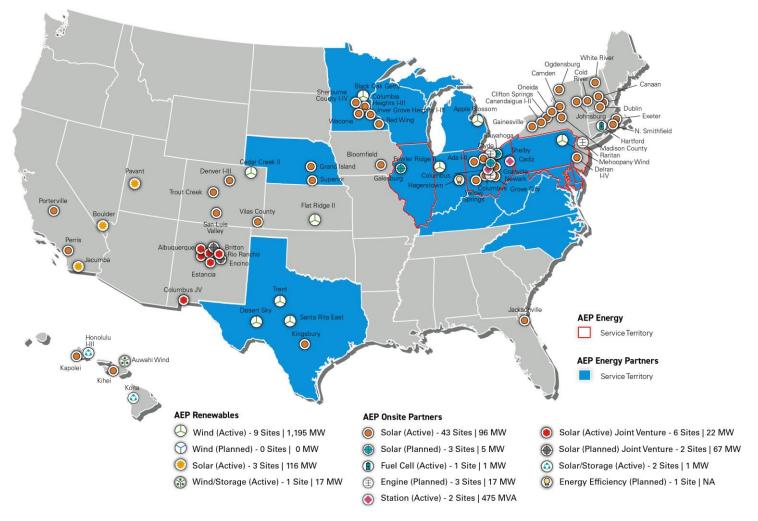


**Wholesale Businesses** 

### Competitive Businesses Presence



### AEP Competitive Businesses Active in 31 States (7 State overlap with AEP Utilities)



As of September 30, 2019

### Development Pipeline and Repower Initiative





### **Development Pipeline**

Progress continues in our development portfolio across four geographically dispersed areas

In late October 2019, the 128 MW Flat
Ridge 3 wind project in Kansas was
announced to be placed in service in 2020
using all of our PTC Safe Harbor equipment
(qualifying the plant for 100% PTCs) and
has an offtake agreement with an
investment grade utility

The other mid- to late-stage opportunities in our development portfolio possess solid project and market fundamentals, and continue to attract strong interest from utilities, municipalities, cooperatives and corporates

### **Repower Initiative**

Fowler Ridge 2, Cedar Creek 2, Flat Ridge 2 and Mehoopany are all ending their PTC lives by year end 2021

All 4 wind farms are being evaluated as potential repower candidates

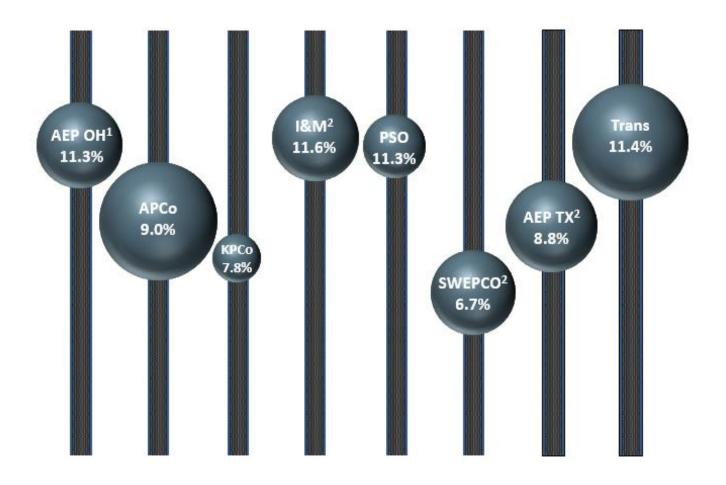
If the repowers were to take place, it would most likely be at 80% or 60% PTC level



# Return on Equity





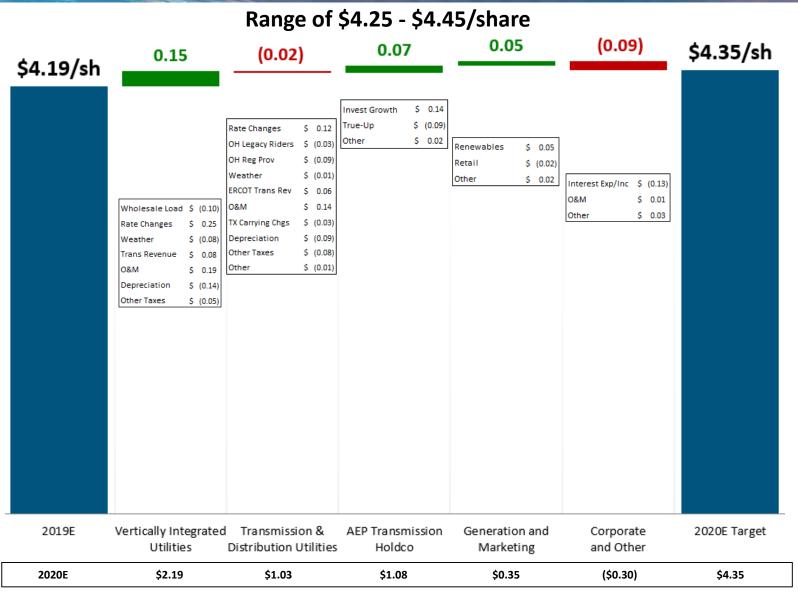


### **2020 Forecasted Regulated ROE is 9.1%**

<sup>1</sup> Adjusted to reflect ROE after roll-off of legacy items | <sup>2</sup> Current base rate cases Sphere size based on each company's relative equity balance

# 2020 Operating Earnings Guidance





Note: Will maintain midpoint of 2020 range. Waterfall components may change based on actual 2019 results.

## **Current Rate Case Activity**



#### **AEP Texas**

Docket #: 49494
Filing Date: 05/01/2019
Requested Rate Base: \$5.0B
Requested ROE: 10.5%

Cap Structure: 55%D / 45%E

Revenue Increase: \$35M

Test Year: 12/31/2018

Procedural Schedule:

Expected Effective Date First quarter 2020

(Awaiting Order)



#### **I&M** – Indiana

Docket #: 45235
Filing Date: 05/14/2019
Requested Rate Base: \$4.9B
Requested ROE: 10.5%

Cap Structure: 53.2%D / 46.8%E

Gross Revenue Increase: \$172M

(Less \$78M D&A)

Net Revenue Increase: \$94M

Test Year: 2020 Forecasted

Procedural Schedule:

**Expected Effective Date** 

(Awaiting Order)

March 2020



## **Current Rate Case Activity**



#### **I&M** – Michigan

 Docket #:
 U-20359

 Filing Date:
 06/24/2019

 Requested Rate Base:
 \$1.2B

 Requested ROE:
 10.5%

 Cap Structure:
 53.6%D / 46.4%E

Cap Structure. 55.0%D / 40

Gross Revenue Increase: \$58M

(Less \$6M D&A)

Net Revenue Increase: \$52M

Test Year: 2020 Forecasted

Settlement Summary

Unanimous Settlement Filed: 01/08/2020

(Awaiting Order)

Effective Date: February 2020

(If Approved)

ROE: 9.86%

Cap Structure: 53.44%D / 46.56%E

Gross Revenue Increase: \$36M

(Less \$6M D&A)

Net Revenue Increase: \$30M



#### **SWEPCO – Arkansas**

Docket #: 19-008-U
Filing Date: 02/28/2019
Requested Rate Base: \$1.2B
Requested ROE: 10.5%

Cap Structure: 49.5%D / 50.5%E

Gross Revenue Increase: \$46M<sup>1</sup>

(Less \$12M D&A)

Net Revenue Increase: \$34M

Test Year: 12/31/2018

<u>Settlement Summary</u>

Unanimous Settlement Filed: 10/15/2019 Commission Order: 12/27/2019

Effective Date: First Billing Cycle in

January

ROE: 9.45%

Cap Structure: 52.1%D / 47.9%E

Gross Revenue Increase: \$24M<sup>1</sup>

(Less \$6M D&A)

Net Revenue Increase: \$18M

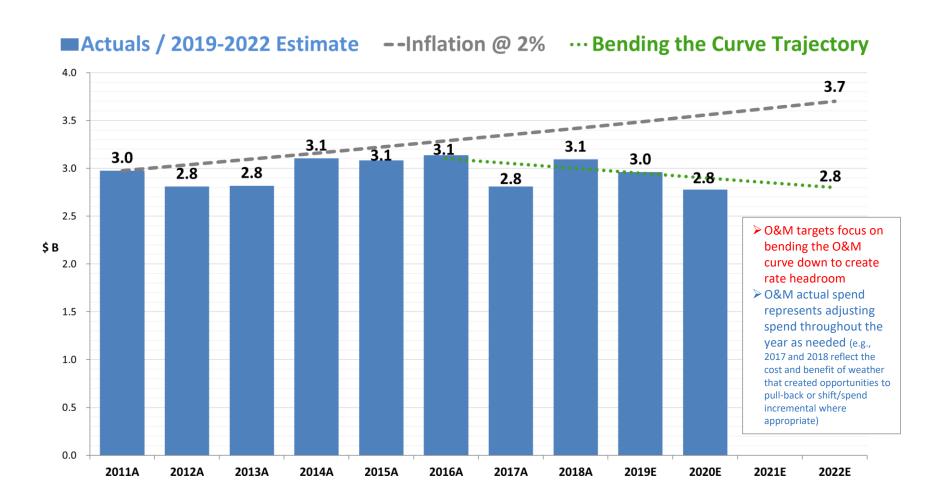
Formula Rate Plan (5 Year Term)

<sup>1</sup> Does not include \$29M of current riders moving to base rates



# Bending the O&M Curve





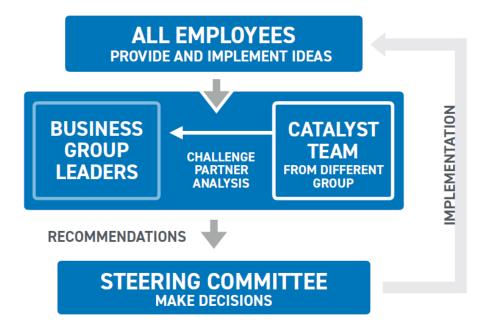
## O&M Optimization – Achieving Excellence Program



Achieving Excellence: A new disciplined O&M optimization process to improve our business

## **PROCESS OVERVIEW**

**EMPLOYEE DRIVEN; EMPLOYEE OWNED** 



#### **KEY FEATURES**

- Program will be an ongoing part of our enhanced target setting process
- Catalyst team includes employees with strong analytic, teamwork and project management skills
- Group leaders include heads of business units who will partner with and evaluate ideas from catalyst team
- Steering Committee reviews recommendations and makes implementation decisions

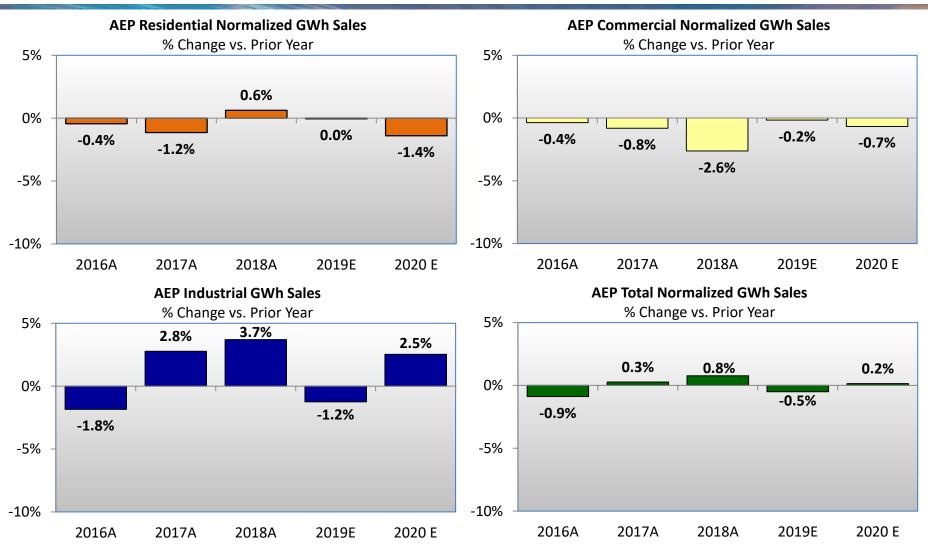
# Bending the O&M Curve (Initiatives)



Initiatives	Actions				
Achieving Excellence Program	<ul> <li>Employee based O&amp;M prioritization and optimization effort</li> <li>Drive down costs in 2020 and beyond</li> <li>Program will leverage the experience of EHS Partners</li> </ul>				
Lean Management System Implementation/Continuous Process Improvement	<ul> <li>Distribution – Drive enhanced reliability which will lead to reduced O&amp;M cost associated with storm restoration in the long term</li> <li>Supply chain – Optimize the material requisition process to improve material lead times, reducing stock outs and increasing crew productivity resulting in reduced O&amp;M cost</li> <li>Fleet operations – Focus on reducing the number of vehicle platforms/options acquired and optimizing the acquisition process to reduce acquisition and maintenance costs</li> <li>Generation (system productivity) – Fleet wide team-based focus on the reduction of waste associated with targeted plant systems, e.g. coal handling, scrubbers</li> </ul>				
Data Analytics	<ul> <li>Workforce optimization – Employee/contractor mix</li> <li>Hot socket model – Using AMI data to preemptively identify meters at risk</li> <li>Revenue protection – Detecting meter tampering</li> <li>Frequency regulation – Analysis of PJM bidding strategies</li> </ul>				
Automation	<ul> <li>Scrap metal billing and management</li> <li>Service Corp billing allocation factors</li> <li>No-bill workflow assignment process</li> <li>Customer workflow scheduling</li> </ul>				
Digital Tools	<ul> <li>"The Zone" – Machine learning tool to operate fossil units at optimal level to minimize O&amp;M and capital, while maintaining and improving performance</li> <li>Generation Monitoring and Diagnostic Center – Predictive capabilities that save O&amp;M and capital</li> </ul>				
Use of Drones	<ul> <li>Storm damage assessment</li> <li>Real estate and land surveys</li> <li>Transmission facility inspections, construction monitoring and documentation</li> <li>Telecommunication tower inspections</li> <li>Cooling tower and boiler inspections</li> </ul>				
Outsourcing	<ul> <li>Accounting and tax initiative</li> <li>Rapid application and information support</li> <li>Lockbox for customer payments by check</li> </ul>				
Workforce Planning	<ul> <li>Approximately 4,000 employees will retire or leave in the next 5 years</li> </ul>				
Strategic Sourcing	<ul> <li>Reducing cost through procurement category management – Continuing to mature our Category Management program and aggressively using strategic sourcing opportunities to optimize the value AEP receives from the \$6B spent annually on goods and services</li> </ul>				

### Normalized Load Trends

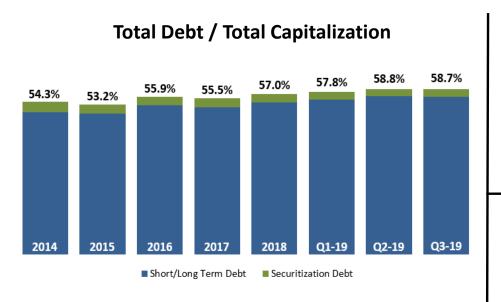




Note: 2019 includes 9 months weather normalized actual results plus 3 months forecasted values. The 2019 and 2020 comparison may change based on actual 2019 results. Historical data adjusted to reflect the reclass of industrial and commercial industry codes for certain customers; no revenue or earnings impact.

# Capitalization and Liquidity







	Actual	Target
FFO to Total Debt	15.2%	Mid Teens

Represents the trailing 12 months as of 9/30/2019

#### **Liquidity Summary**

(unaudited)	9/30/2019 Actual			
\$ in millions	Amount	Maturity		
Revolving Credit Facility	\$4,000	Jun-22		
Plus				
Cash and Cash Equivalents	349			
Less				
Commercial Paper Outstanding	(1,760)			
Letters of Credit Issued	-			
Net Available Liquidity	\$2,589			

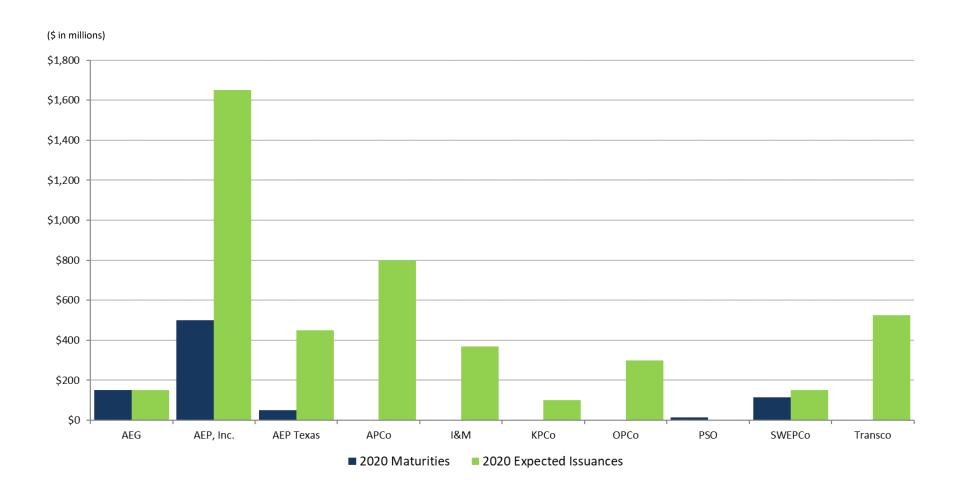
#### **Qualified Pension Funding**



Strong balance sheet, credit metrics and liquidity

## 2020 Debt Issuance and Maturities Overview





# Long-Term Debt Maturity Profile



(\$ in millions)

Year	2019		2020	2021	2022	2023	2024
rear	2019		2020	2021	2022	2023	2024
		4	500.0	100.0	4 405 0		
AEP, Inc.	\$ -	\$	500.0	\$ 400.0	\$ 1,105.0	\$ -	\$ -
AEP Generating Company	\$ -	\$	150.0	\$ -	\$ 45.0	\$ -	\$ -
AEP Texas <sup>1</sup>	\$ -	\$	110.6	\$ -	\$ 625.0	\$ 125.0	\$ -
AEP Transmission Company	\$ 85.0	\$	-	\$ 50.0	\$ 104.0	\$ 60.0	\$ 95.0
Appalachian Power <sup>1</sup>	\$ -	\$	65.4	\$ 367.5	\$ 329.4	\$ -	\$ 86.0
Indiana Michigan Power	\$ 25.4	\$	3.3	\$ 302.5	\$ 55.8	\$ 306.4	\$ -
Kentucky Power	\$ -	\$	65.0	\$ 40.0	\$ 75.0	\$ -	\$ 65.0
Ohio Power	\$ -	\$	-	\$ 500.0	\$ -	\$ -	\$ -
Public Service of Oklahoma	\$ 125.0	\$	12.7	\$ 250.0	\$ -	\$ -	\$ -
Southwestern Electric Power	\$ -	\$	115.0	\$ -	\$ 275.0	\$ -	\$ 25.0
Wheeling Power Company	\$ -	\$	-	\$ -	\$ 178.0	\$ -	\$ -
Total	\$ 235.4	\$	1,022.0	\$ 1,910.0	\$ 2,792.2	\$ 491.4	\$ 271.0

<sup>&</sup>lt;sup>1</sup>Excludes securitization bonds

Includes mandatory tenders (put bonds)
Data as of September 30, 2019

# **AEP Credit Ratings**



Company	Mood Senior Unsecured	y's Outlook	S&P Senior Unsecured Outlook		
American Electric Power Company Inc.	Baa1	N	BBB+	S	
AEP, Inc. Short Term Rating	P2	S	A2	S	
AEP Texas Inc.	Baa1	N	Α-	S	
AEP Transmission Company, LLC <sup>1</sup>	A2	S	A-	S	
Appalachian Power Company <sup>2</sup>	Baa1	S	Α-	S	
Indiana Michigan Power Company <sup>2</sup>	A3	S	Α-	S	
Kentucky Power Company	Baa3	S	A-	S	
AEP Ohio	A2	S	Α-	S	
Public Service Company of Oklahoma	A3	S	A-	S	
Southwestern Electric Power Company	Baa2	S	A-	S	
Transource Energy <sup>3</sup>	A2	S	NR	NR	

<sup>&</sup>lt;sup>1</sup> AEP Transmission Co. received a senior unsecured debt rating of A- from Fitch. The rating outlook is Stable.

Ratings current as of December 1, 2019

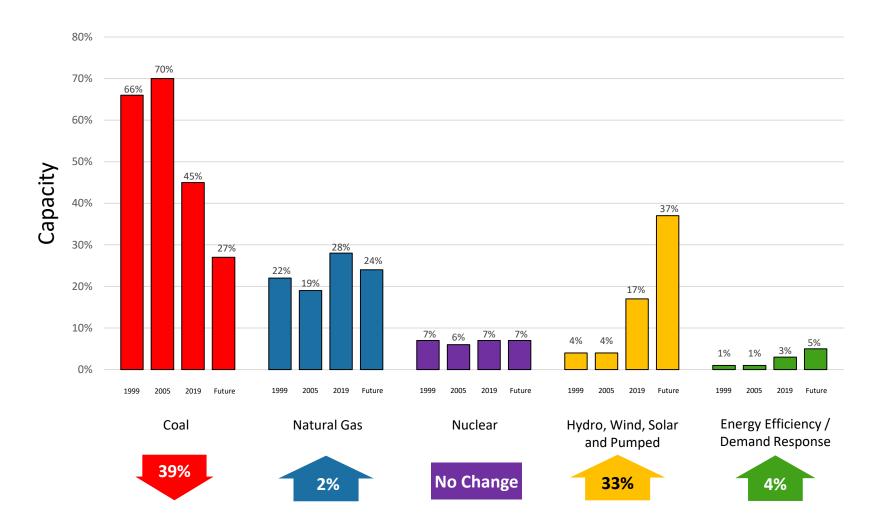
<sup>&</sup>lt;sup>2</sup> In conjunction with the unenhanced VRDN remarketings, APCo and I&M both received short term credit ratings of A-2/P2 from S&P and Moody's, respectively.

<sup>&</sup>lt;sup>3</sup> NR stands for Not Rated.



# Transforming Our Generation Fleet - Environmental





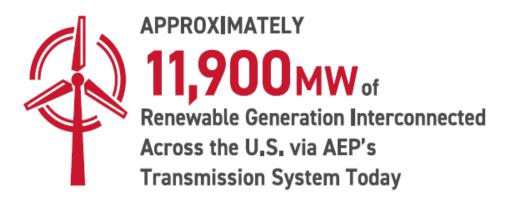
As of 09/30/2019. Future includes IRP forecasted additions and retirements through 2030. Energy Efficiency / Demand Response represents avoided capacity rather than physical assets.

# Delivering Clean Energy Resources – Environmental



#### AEP's September 30, 2019 Renewable Portfolio (in MW)

Hydro, Wind, Solar and Pumped Storage	Owned MW	PPA MW	Total MW
AEP Ohio		209	209
Appalachian Power Company	785	575	1,360
Indiana Michigan Power Company	36	450	486
Public Service Company of Oklahoma		1,137	1,137
Southwestern Electric Power Company		469	469
Competitive Wind, Solar and Hydro	1,442	101	1,543
Total	2,263	2,941	5,204





### **Emission Reduction Goals – Environmental**



**AEP's Carbon Emission Reduction Goals** 

70% by 2030 80% by 2050<sup>1</sup>

(both from a 2000 baseline)

#### **Strategy to Achieve**

- ☐ Investments in renewable energy within and outside of our traditional service territory
- Technology deployment (e.g., energy storage)
- Modernization of the grid with significant investments in transmission and distribution
- ☐ Increased use of natural gas
- Optimization of our existing generating fleet

# **Environmental, Social and Governance (ESG) Reporting:**

- ➤ AEP's Corporate Accountability Report
- Clean Energy Strategy:
   American Electric Power:
   Strategic Vision for a Clean
   Energy Future
- ➤ EEI ESG Sustainability

  Reporting: AEP's 2019 EEI ESG

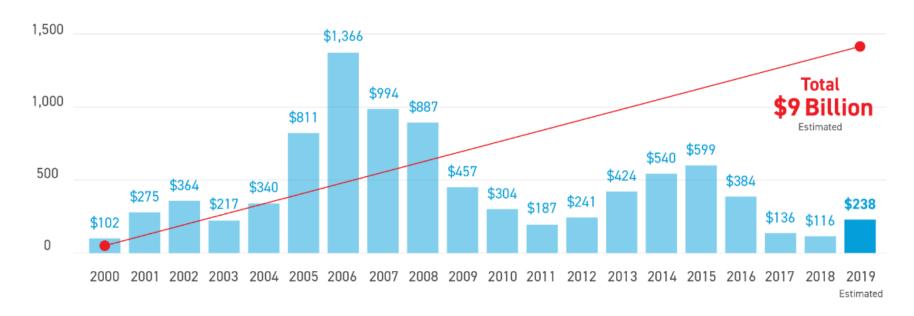
  Report
- ➤ AEP's CDP Survey Responses
- > AEP's GRI Report
- AEP also responds to investorrelated surveys, including MSCI and Sustainalytics

<sup>&</sup>lt;sup>1</sup> Aspiration is zero emissions

# Largest Investment in Controls – Environmental



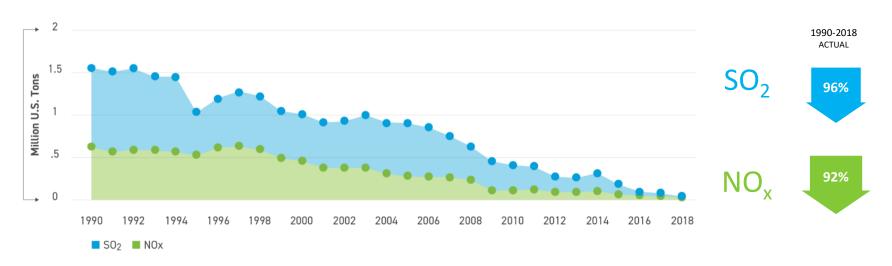
#### **INVESTMENT IN ENVIRONMENTAL CONTROLS \$ in millions**



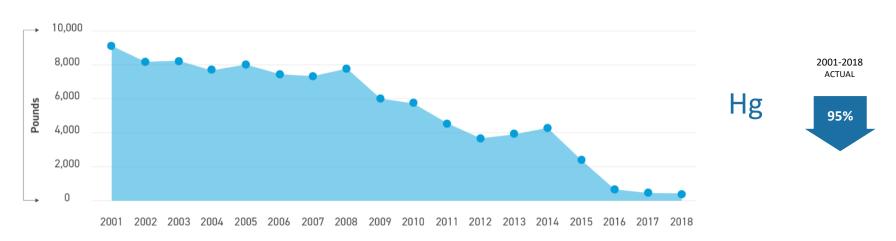
## Dramatic Reductions in Emissions - Environmental



#### **TOTAL AEP SYSTEM NOx & SO2 EMISSIONS**



#### **TOTAL AEP SYSTEM MERCURY EMISSIONS**

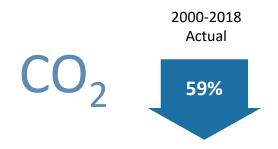


### Dramatic Reductions in Emissions – Environmental



#### TOTAL AEP SYSTEM — ANNUAL CO2 EMISSIONS in million metric tons





## Investing in Our Employees and Communities – Social



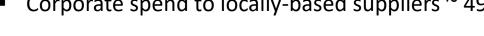
### **Our Employees**

- Forbes America's Best Employers for Diversity in 2019
- Forbes Inaugural Best Employers for Women in 2018
- Disability Equality Index Best Places to Work for Disability Inclusion in 2019
- Human Rights Campaign Best Places to Work for LGBT Equality in 2018
- VIQTORY Media Top 100 Military-Friendly Employers in 2019

## **Our Communities (2018 Stats)**

- Energy assistance provided to customers ~ \$66 million
- New jobs provided through economic development ~ 15,000
- Philanthropic giving to more than 1,800 community organizations ~ \$26 million
- Corporate spend to locally-based suppliers ~ 49%





# Board Composition – Governance



Board Composition						
7 Yrs	92%	38%				
Average Tenure	Independent	Diverse				

- 12 of 13 directors are independent
- Annual election of directors by majority vote
- Lead independent director elected annually
- Proxy access adopted
- Annual advisory vote on compensation

- Tenure and overboarding policies
- Annual shareholder engagement on strategy and ESG matters with lead independent director participation
- Environmental reports provided to Board at every meeting