

#### "Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995



This presentation contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. Although AEP and each of its Registrant Subsidiaries believe that their expectations are based on reasonable assumptions, any such statements may be influenced by factors that could cause actual outcomes and results to be materially different from those projected. Among the factors that could cause actual results to differ materially from those in the forward-looking statements are: changes in economic conditions, electric market demand and demographic patterns in AEP service territories, The impact of pandemics, including COVID-19, and any associated disruption of AEP's business operations due to impacts on economic or market conditions, electricity usage, employees, customers, service providers, vendors and suppliers, inflationary or deflationary interest rate trends, volatility in the financial markets, particularly developments affecting the availability or cost of capital to finance new capital projects and refinance existing debt, the availability and cost of funds to finance working capital and capital needs, particularly during periods when the time lag between incurring costs and recovery is long and the costs are material, decreased demand for electricity, weather conditions, including storms and drought conditions, and the ability to recover significant storm restoration costs, the cost of fuel and its transportation, the creditworthiness and performance of fuel suppliers and transporters and the cost of storing and disposing of used fuel, including coal ash and spent nuclear fuel, the availability of fuel and necessary generation capacity and performance of generation plants, the ability to recover fuel and other energy costs through regulated or competitive electric rates, the ability to build or acquire renewable generation, transmission lines and facilities (including the ability to obtain any necessary regulatory approvals and permits) when needed at acceptable prices and terms and to recover those costs, new legislation, litigation and government regulation, including oversight of nuclear generation, energy commodity trading and new or heightened requirements for reduced emissions of sulfur, nitrogen, mercury, carbon, soot or particulate matter and other substances that could impact the continued operation, cost recovery and/or profitability of generation plants and related assets, evolving public perception of the risks associated with fuels used before, during and after the generation of electricity, including coal ash and nuclear fuel, timing and resolution of pending and future rate cases, negotiations and other regulatory decisions, including rate or other recovery of new investments in generation, distribution and transmission service and environmental compliance, resolution of litigation, the ability to constrain operation and maintenance costs, prices and demand for power generated and sold at wholesale, changes in technology, particularly with respect to energy storage and new, developing, alternative or distributed sources of generation, the ability to recover through rates any remaining unrecovered investment in generation units that may be retired before the end of their previously projected useful lives, volatility and changes in markets for coal and other energy-related commodities, particularly changes in the price of natural gas, changes in utility regulation and the allocation of costs within regional transmission organizations, including ERCOT, PJM and SPP, changes in the creditworthiness of the counterparties with contractual arrangements, including participants in the energy trading market, actions of rating agencies, including changes in the ratings of debt, the impact of volatility in the capital markets on the value of the investments held by the pension, other postretirement benefit plans, captive insurance entity and nuclear decommissioning trust and the impact of such volatility on future funding requirements, accounting standards periodically issued by accounting standard-setting bodies, and other risks and unforeseen events, including wars, the effects of terrorism (including increased security costs), embargoes, naturally occurring and human-caused fires, cyber security threats and other catastrophic events, the ability to attract and retain requisite work force and key personnel.

#### **INVESTOR RELATIONS**

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### Non-GAAP Financial Measures



AEP reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP). AEP supplements the reporting of financial information determined in accordance with GAAP with certain non-GAAP financial measures, including operating earnings (non-GAAP) and FFO to Total Debt. Operating earnings (non-GAAP) excludes certain gains and losses and other specified items, including mark-to-market adjustments from commodity hedging activities and other items as set forth in the reconciliation in the Appendix. FFO to Total Debt is adjusted for the effects of securitization, spent nuclear fuel trust, capital and operating leases, pension, capitalized interest and changes in working capital. Operating earnings could differ from GAAP earnings for matters such as impairments, divestitures, or changes in accounting principles. AEP management is not able to forecast if any of these items will occur or any amounts that may be reported for future periods. Therefore, AEP is not able to provide a corresponding GAAP equivalent for earnings guidance. Reflecting special items recorded through the second quarter of 2020, the estimated earnings per share on a GAAP basis would be \$4.20 to \$4.40 per share.

This information is intended to enhance an investor's overall understanding of period over period financial results and provide an indication of AEP's baseline operating performance by excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this information is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods.

These non-GAAP financial measures are not a presentation defined under GAAP and may not be comparable to other companies' presentations. AEP has provided these non-GAAP financial measures as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These non-GAAP measures should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in the materials presented. Reconciliations of these non-GAAP measures to the most comparable GAAP measures are provided in the appendices and supplemental schedules to this presentation.

# 2<sup>nd</sup> Quarter 2020 Business Update

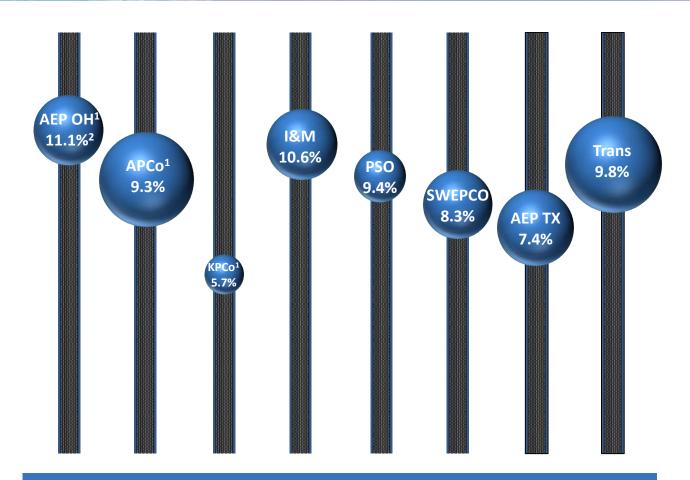


- Reaffirm 2020 operating earnings guidance range of \$4.25-\$4.45
- ➤ Reaffirm 5%-7% long-term growth rate
- ➤ COVID-19 updates
- Culture/diversity and inclusion efforts
- HB6 implications/clean energy future
- Move forward with North Central Wind
- Current rate case activity includes:
  - AEP Ohio
  - APCo-Virginia
  - o KPCo

# **Regulated Returns**



Twelve Months Ended 6/30/2020 Earned ROE's (non-GAAP operating earnings, not weather normalized)



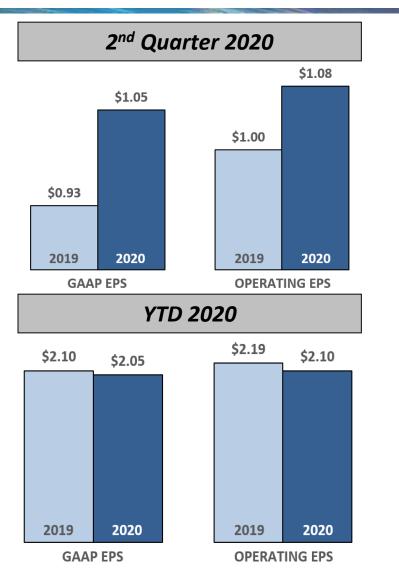
Regulated Operations ROE of 9.1% as of June 30, 2020

Sphere size based on each company's relative equity balance

 $<sup>^{1}</sup>$  Base rate cases pending I  $^{2}$  AEP Ohio ROE at end of year expected to be in the 10% range

# 2<sup>nd</sup> Quarter 2020 Financial Update





Note: Quarterly EPS is a stand alone amount and not always additive to full year amount due to rounding

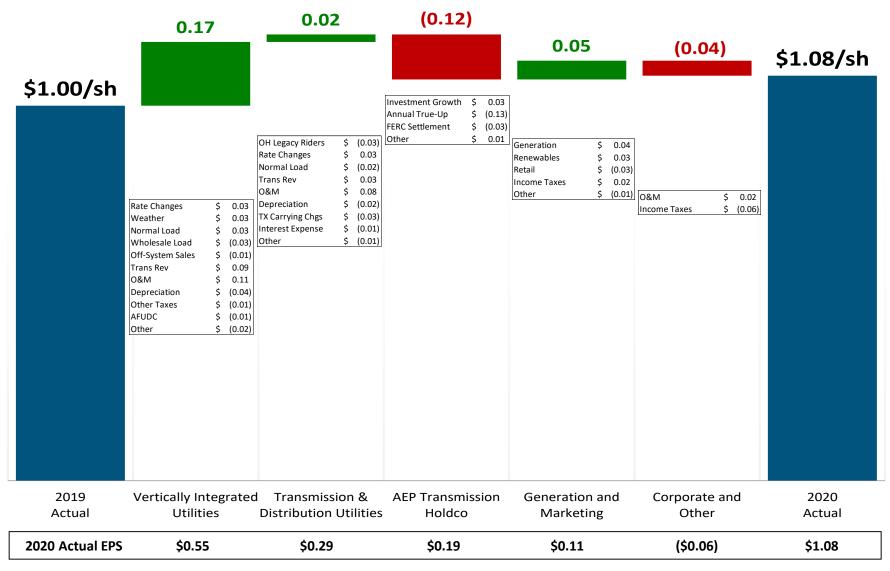
Refer to Appendix for reconciliation between GAAP and Operating EPS

#### **Financial Update**

- ✓ Delivered GAAP earnings of \$1.05 per share or \$521M for the second quarter of 2020
- ✓ Delivered operating earnings of \$1.08 per share or \$534M for the second quarter of 2020
- ✓ Delivered GAAP earnings of \$2.05 per share or \$1.0B for YTD June 2020
- ✓ Delivered operating earnings of \$2.10 per share or \$1.0B for YTD June 2020

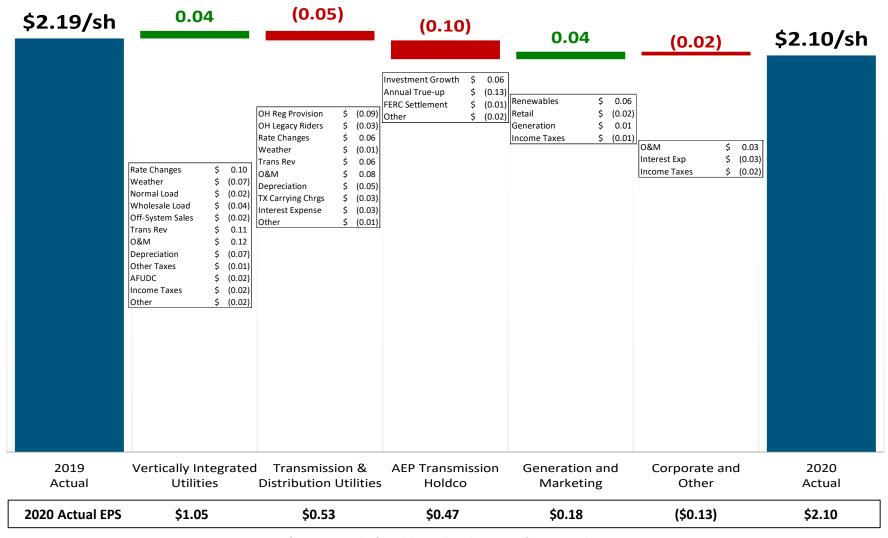
# 2<sup>nd</sup> Quarter Operating Earnings Segment Detail





# YTD Operating Earnings Segment Detail





Refer to Appendix for additional explanation of variances by segment

### 2020 Financial Outlook



#### 2020 Earnings Guidance Range

## \$4.25 - \$4.45

	2020 Guidance		Commentary
	EEI	Revised	
Retail Sales Growth	0.5%	(3.4%)	Load forecast on track with Q1 2020 revised estimate
YTD 2020 Weather (vs. normal)	-	(\$30M) <sup>1</sup>	<ul><li>Slight improvement in Q2 2020</li><li>Expect favorable weather in July</li></ul>
Untracked O&M	\$2.8B	\$2.7B	On track to deliver lower O&M
Capital Expenditures	\$6.3B	\$5.9B	<ul> <li>Reinstate \$100M of previously deferred 2020 capital</li> <li>Monitor Q3 2020 cash flows</li> </ul>

<sup>&</sup>lt;sup>1</sup> Includes early estimate of July weather

# Items that would **positively** impact management's view:

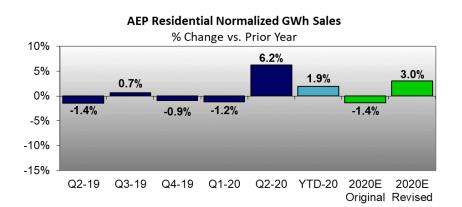
- Accelerated economic recovery
- Management of coronavirus infections such that the economy continues to recover
- Favorable sales mix relative to 2020 updated load forecast
- Warmer summer weather
- Additional O&M savings achieved

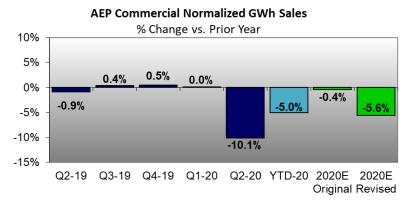
# Items that would **negatively** impact management's view:

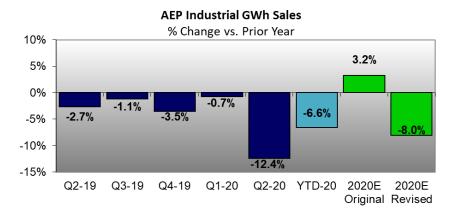
- Delayed economic recovery
- Resurgence of coronavirus infections that disrupt service territory economy
- Unfavorable sales mix compared to 2020 updated load forecast
- Mild weather
- Higher storm-related O&M expense

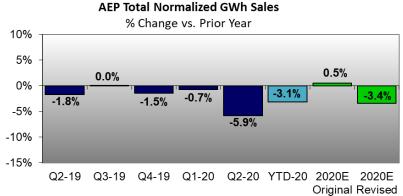
### Weather Normalized Billed Retail Load Trends







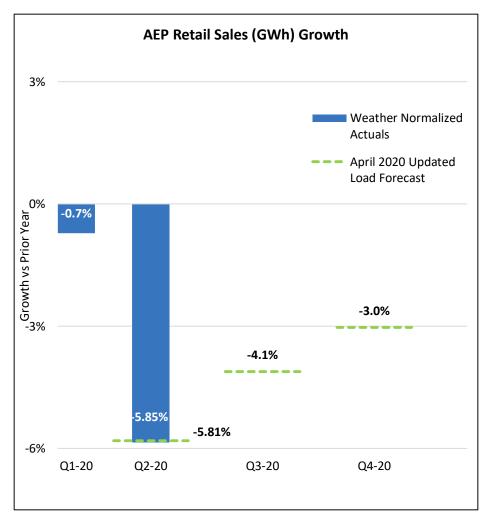


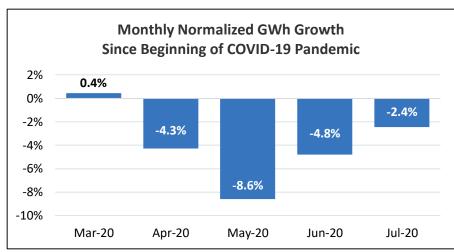


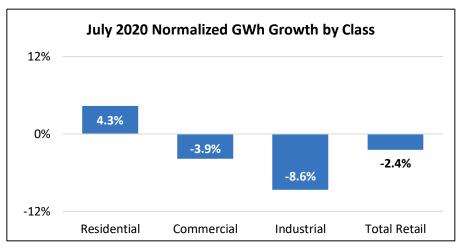
Load figures are provided on a billed basis. Charts reflect connected load and exclude firm wholesale load. Revised forecast assumes a gradual recovery over the remainder of the year.

### Normalized Retail Load Data





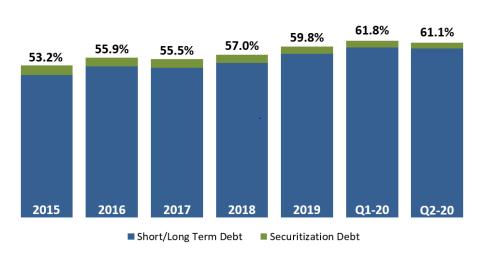




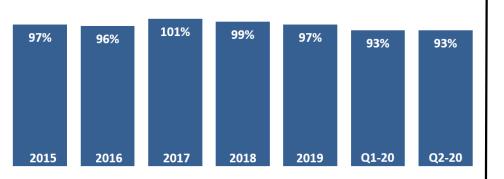
# Capitalization and Liquidity







# **Qualified Pension Funding**



#### **Credit Statistics**

	Actual		
	Moody's	GAAP	Target
FFO to Total Debt	14.1%	13.7%	Low to Mid Teens

Represents the trailing 12 months as of 6/30/2020 See Appendix for reconciliation to GAAP

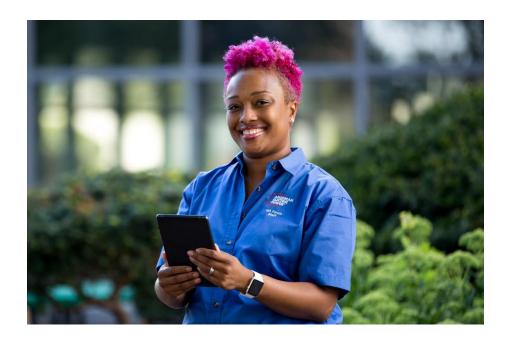
#### **Liquidity Summary**

(unaudited)	6/30/2020 Actual		
\$ in millions	Amount	Maturity	
Revolving Credit Facility	\$4,000	Jun-22	
364-Day Term Loan	1,000	Mar-21	
Plus			
Cash and Cash Equivalents	349		
Less			
Commercial Paper Outstanding	(1,403)		
364-Day Term Loan	(1,000)		
Letters of Credit Issued	-		
Net Available Liquidity	\$2,946		

## Summary



- ✓ Reaffirm 2020 operating earnings guidance range of \$4.25-\$4.45
- ✓ On track to reduce O&M by incremental \$100M
- ✓ Reinstate \$100M of previously deferred 2020 capital
- ✓ Capital and cash flow plans updated with the approval of North Central Wind
- ✓ Reaffirm 5%-7% long-term growth rate





# 2<sup>nd</sup> Quarter Reconciliation of GAAP to Operating Earnings



	\$ in millions		Earnings Per Share			
	Q2-19	Q2-20	Change	Q2-19	Q2-20	Change
Reported GAAP Earnings	\$461	\$521	\$60	\$0.93	\$1.05	\$0.12
Non Operating Items:						
Mark-to-Market Impact of Commodity Hedging Activities <sup>1</sup>	13	(10)	(23)	0.03	(0.02)	(0.05)
Severance Charges <sup>2</sup>	9	-	(9)	0.02	-	(0.02)
Acquisition Fees <sup>1,3</sup>	11	-	(11)	0.02	-	(0.02)
Impact of COVID-19 <sup>2,4</sup>	-	12	12	-	0.03	0.03
Achieving Excellence Program <sup>5</sup>	-	11	11	-	0.02	0.02
<b>AEP Operating Earnings</b>	\$494	\$534	\$40	\$1.00	\$1.08	\$0.08

<sup>&</sup>lt;sup>1</sup> Items recorded in Generation & Marketing segment

<sup>&</sup>lt;sup>2</sup> Items recorded in Vertically Integrated Utilities Segment

<sup>&</sup>lt;sup>3</sup> Items recorded in Corporate and Other segment

<sup>&</sup>lt;sup>4</sup> Items recorded in Transmission and Distribution Utilities Segment

<sup>&</sup>lt;sup>5</sup> Items recorded across multiple segments

# YTD Reconciliation of GAAP to Operating Earnings



	\$ in millions		Earnings Per Share			
	YTD-19	YTD-20	Change	YTD-19	YTD-20	Change
Reported GAAP Earnings	\$1,034	\$1,016	(\$18)	\$2.10	\$2.05	(\$0.05)
Non Operating Items:						
Mark-to-Market Impact of Commodity Hedging Activities <sup>1</sup>	15	(4)	(19)	0.03	(0.01)	(0.04)
Severance Charges <sup>2</sup>	18	-	(18)	0.04	-	(0.04)
Acquisition Fees <sup>1,3</sup>	11	-	(11)	0.02	-	(0.02)
Impact of COVID-19 <sup>2,4</sup>	-	15	15	-	0.04	0.04
Achieving Excellence Program <sup>5</sup>	-	11	11	-	0.02	0.02
<b>AEP Operating Earnings</b>	\$1,078	\$1,038	(\$40)	\$2.19	\$2.10	(\$0.09)

<sup>&</sup>lt;sup>1</sup> Items recorded in Generation & Marketing segment

<sup>&</sup>lt;sup>2</sup> Items recorded in Vertically Integrated Utilities segment

<sup>&</sup>lt;sup>3</sup> Items recorded in Corporate and Other segment

<sup>&</sup>lt;sup>4</sup> Items recorded in Transmission and Distribution Utilities segment

<sup>&</sup>lt;sup>5</sup> Items recorded across multiple segments

# Vertically Integrated Utilities



#### 2<sup>nd</sup> Quarter Summary

	Q2-19	Q2-20
\$ in millions (except EPS)		
Operating Revenues	\$2,124	\$2,092
Operating Expenses:		
Energy Costs	(700)	(582)
Operations and Maintenance	(672)	(607)
Depreciation and Amortization	(359)	(393)
Taxes Other Than Income Taxes	(113)	(117)
Operating Income	280	393
Net Interest/AFUDC	(125)	(131)
Non-Service Benefit Cost Components	17	17
Income Taxes	16	(9)
Other	(1)	-
Operating Earnings	187	270
Proforma Adjustments, Net of Tax	(9)	(14)
GAAP Earnings	\$178	\$256
EPS from Operating Earnings	\$0.38	\$0.55

See slide 15 for items excluded from Net Income to reconcile to Operating Earnings

### Key Drivers: Q2-20 vs. Q2-19

- Rate Changes: \$17M favorable vs. prior year primarily from rate increases at APCo/WPCo, I&M and SWEPCO
- ✓ Weather: \$17M favorable vs. prior year; \$10M favorable vs. normal
- ✓ Normal Load: \$19M favorable vs. prior year primarily due to higher residential sales and favorable retail price variances, partially offset by lower commercial and industrial sales
- ✓ Wholesale Load: \$19M unfavorable vs. prior year primarily due to expired contracts at I&M and SWEPCO
- ✓ Transmission Revenue: \$54M favorable vs. prior year primarily due to the annual true-up and increased transmission investment
- ✓ O&M: \$72M favorable vs. prior year primarily due to decreased plant outage and maintenance expenses, employee-related expenses and the capitalization of previously expensed North Central Wind costs
- ✓ Depreciation: \$24M unfavorable (net of offsets) vs. prior year primarily due to higher depreciable property balance
- ✓ Income Taxes: actual rate of 3.0% Q2-20 vs. (9.0%) Q2-19

## **Vertically Integrated Utilities**



#### **YTD Summary**

	YTD-19	YTD-20
\$ in millions (except EPS)		
Operating Revenues	\$4,527	\$4,319
Operating Expenses:		
Energy Costs	(1,556)	(1,253)
Operations and Maintenance	(1,351)	(1,295)
Depreciation and Amortization	(715)	(775)
Taxes Other Than Income Taxes	(229)	(235)
Operating Income	676	761
Net Interest/AFUDC	(252)	(266)
Non-Service Benefit Cost Components	34	34
Income Taxes	42	(11)
Other	(2)	-
Operating Earnings	498	518
Proforma Adjustments, Net of Tax	(18)	(16)
GAAP Earnings	\$480	\$502
EPS from Operating Earnings	\$1.01	\$1.05

See slide 16 for items excluded from Net Income to reconcile to Operating Earnings

#### Key Drivers: YTD-20 vs. YTD-19

- ✓ Rate Changes: \$64M favorable vs. prior year primarily from rate increases at APCo/WPCo, I&M and SWEPCO
- ✓ Weather: \$45M unfavorable vs. prior year; \$56M favorable vs. normal
- ✓ Normal Load: \$9M unfavorable vs. prior year primarily due to lower commercial and industrial sales, partially offset by higher residential sales and favorable retail price variances
- ✓ Wholesale Load: \$24M unfavorable vs. prior year primarily due to expired contracts at I&M and SWEPCO
- ✓ Transmission Revenue: \$68M favorable vs. prior year primarily due to the annual true-up and increased transmission investment
- ✓ O&M: \$74M favorable vs. prior year primarily due to decreased plant outage and maintenance expenses, employee-related expenses and the capitalization of previously expensed North Central Wind costs
- ✓ Depreciation: \$44M unfavorable (net of offsets) vs. prior year primarily due to higher depreciable property balance
- ✓ Income Taxes: actual rate of 2.1% YTD-20 vs. (9.0%) YTD-19

### Transmission and Distribution Utilities



### 2<sup>nd</sup> Quarter Summary

	Q2-19	Q2-20
\$ in millions (except EPS)		
Operating Revenues	\$1,046	\$1,035
Operating Expenses:		
Energy Costs	(164)	(148)
Amortization of Generation Deferrals	(24)	+
Operations and Maintenance	(411)	(345)
Depreciation and Amortization	(193)	(207)
Taxes Other Than Income Taxes	(140)	(142)
Operating Income	114	193
Net Interest/AFUDC	(38)	(63)
Non-Service Benefit Cost Components	8	7
Income Taxes	47	8
Operating Earnings	131	145
Proforma Adjustments, Net of Tax	-	(5)
GAAP Earnings	\$131	\$140
EPS from Operating Earnings	\$0.27	\$0.29

#### *Key Drivers: Q2-20 vs. Q2-19*

- ✓ Rate Changes: \$3M favorable primarily due to the Ohio DIR and gridSMART and Texas TCOS, partially offset by the roll off of the Ohio RSR
- ✓ Normal Load: \$10M unfavorable vs. prior year primarily due to lower commercial and industrial sales and unfavorable retail price variances, partially offset by higher residential sales
- ✓ Transmission Revenue: \$22M favorable primarily due to the annual true-up and increased transmission investment
- ✓ O&M: \$48M favorable (net of offsets) vs. prior year primarily due to decreased transmission expenses and employee-related expenses
- ✓ Depreciation: \$13M unfavorable (net of offsets) vs. prior year primarily due to higher depreciable property balance
- ✓ Texas Carrying Charges: \$19M unfavorable due to prior year recovery of debt carrying charges
- ✓ Income Taxes: actual rate of (5.7%) Q2-20 vs. (56.3%) Q2-19

See slide 15 for items excluded from Net Income to reconcile to Operating Earnings

### Transmission and Distribution Utilities



### **YTD Summary**

	YTD-19	YTD-20
\$ in millions (except EPS)		
Operating Revenues	\$2,268	\$2,141
Operating Expenses:		
Energy Costs	(393)	(339)
Amortization of Generation Deferrals	(57)	-
Operations and Maintenance	(816)	(711)
Depreciation and Amortization	(377)	(421)
Taxes Other Than Income Taxes	(286)	(288)
Operating Income	339	382
Net Interest/AFUDC	(91)	(127)
Non-Service Benefit Cost Components	15	15
Income Taxes	25	(8)
Operating Earnings	288	262
Proforma Adjustments, Net of Tax	-	(6)
GAAP Earnings	\$288	\$256
<b>EPS from Operating Earnings</b>	\$0.58	\$0.53

See slide 16 for items excluded from Net Income to reconcile to Operating Earnings

#### Key Drivers: YTD-20 vs. YTD-19

- ✓ Ohio Regulatory Provision: \$58M unfavorable due to prior year recognition of 2016 SEET provision reversal
- ✓ Rate Changes: \$18M favorable primarily due to the Ohio DIR and gridSMART and Texas TCOS, partially offset by the roll off of the Ohio RSR
- ✓ Weather: \$4M unfavorable vs. prior year; \$5M unfavorable vs. normal
- ✓ Transmission Revenue: \$35M favorable primarily due to the annual true-up and increased transmission investment
- ✓ O&M: \$53M favorable (net of offsets) vs. prior year primarily due to decreased transmission expenses and employee-related expenses
- ✓ Depreciation: \$34M unfavorable (net of offsets) vs. prior year primarily due to higher depreciable property balance
- ✓ Texas Carrying Charges: \$19M unfavorable due to prior year recovery of debt carrying charges
- ✓ Income Taxes: actual rate of 2.9% YTD-20 vs. (9.5%) YTD-19

### **AEP Transmission Holdco**



### 2<sup>nd</sup> Quarter Summary

	Q2-19	Q2-20
\$ in millions (except EPS)		
Operating Revenues	\$279	\$250
Operating Expenses:		
Operations and Maintenance	(23)	(23)
Depreciation and Amortization	(45)	(61)
Taxes Other Than Income Taxes	(43)	(52)
Operating Income	168	114
Net Interest/AFUDC	7	(14)
Income Taxes	(38)	(25)
Equity Earnings	19	20
Other	(1)	(1)
Operating Earnings	155	94
Proforma Adjustments, Net of Tax	-	(2)
GAAP Earnings	\$155	\$92
EPS from Operating Earnings	\$0.31	\$0.19

*Key Drivers: Q2-20 vs. Q2-19* 

\$61M unfavorable Operating Earnings vs. prior year primarily due to the annual true-up and the impact of a prior year FERC settlement, partially offset by increased transmission investment

See slide 15 for items excluded from Net Income to reconcile to Operating Earnings

### **AEP Transmission Holdco**



#### **YTD Summary**

	YTD-19	YTD-20
\$ in millions (except EPS)		
Operating Revenues	\$535	\$560
Operating Expenses:		
Operations and Maintenance	(45)	(53)
Depreciation and Amortization	(86)	(119)
Taxes Other Than Income Taxes	(86)	(104)
Operating Income	318	284
Net Interest/AFUDC	(4)	(28)
Non-Service Benefit Cost Components	1	1
Income Taxes	(70)	(64)
Equity Earnings	36	43
Other	(2)	(2)
Operating Earnings	279	234
Proforma Adjustments, Net of Tax	-	(2)
GAAP Earnings	\$279	\$232
EPS from Operating Earnings	\$0.57	\$0.47

See slide 16 for items excluded from Net Income to reconcile to Operating Earnings

#### Key Drivers: YTD-20 vs. YTD-19

√ \$45M unfavorable Operating Earnings vs.

prior year primarily due to the annual true-up
and the impact of a prior year FERC
settlement, partially offset by increased
transmission investment

# Generation & Marketing



#### 2<sup>nd</sup> Quarter Summary

	Q2-19	Q2-20
\$ in millions (except EPS)		
Operating Revenues	\$428	\$364
Operating Expenses:		
Energy Costs	(331)	(298)
Operations and Maintenance	(56)	(16)
Depreciation and Amortization	(16)	(18)
Taxes Other Than Income Taxes	(4)	(4)
Operating Income	21	28
Net Interest/AFUDC	(5)	(7)
Non-Service Benefit Cost Components	4	4
Income Taxes	5	23
Other	2	8
Operating Earnings	27	56
Proforma Adjustments, Net of Tax	(18)	10
GAAP Earnings	\$9	\$66
EPS from Operating Earnings	\$0.06	\$0.11

#### Key Drivers: Q2-20 vs. Q2-19

- ✓ Generation decreased 638 GWh (44%) Q2-20 vs. Q2-19 primarily due to the retirement of Conesville Plant Unit 4 in May 2020
- ✓ AEP Dayton ATC liquidations down 27%: \$18.09/MWh in Q2-20 vs. \$24.83/MWh in Q2-19
- ✓ Income Taxes: actual rate of (94.8%) Q2-20 vs. (26.7%) Q2-19

See slide 15 for items excluded from Net Income to reconcile to Operating Earnings

## **Generation & Marketing**



#### **YTD Summary**

	YTD-19	YTD-20
\$ in millions (except EPS)		
Operating Revenues	\$914	\$810
Operating Expenses:		
Energy Costs	(714)	(659)
Operations and Maintenance	(107)	(57)
Depreciation and Amortization	(28)	(36)
Taxes Other Than Income Taxes	(7)	(7)
Operating Income	58	51
Net Interest/AFUDC	(7)	(14)
Non-Service Benefit Cost Components	7	8
Income Taxes	10	34
Other	3	12
Operating Earnings	71	91
Proforma Adjustments, Net of Tax	(21)	4
GAAP Earnings	\$50	\$95
EPS from Operating Earnings	\$0.14	\$0.18

See slide 16 for items excluded from Net Income to reconcile to Operating Earnings

#### Key Drivers: YTD-20 vs. YTD-19

- ✓ Generation decreased 627 GWh (23%) YTD-20 vs. YTD-19 primarily due to the retirement of Conesville Plant Unit 4 in May 2020
- ✓ AEP Dayton ATC liquidations down 29%: \$19.11/MWh in YTD-20 vs. \$27.01/MWh in YTD-19
- ✓ Income Taxes: actual rate of (67.3%) YTD-20 vs. (17.8%) YTD-19

# 2<sup>nd</sup> Quarter Rate Performance



### **Vertically Integrated Utilities**

	Rate Changes, net of offsets (\$ in millions)
	Q2-20 vs. Q2-19
APCo/WPCo	\$8
I&M	\$1
КРСо	(\$1)
PSO	(\$7)
SWEPCO	\$16
Kingsport	-
TOTAL	\$17
Impact on EPS	\$0.03

	Rate Changes, net of offsets (\$ in millions)
	Q2-20 vs. Q2-19
AEP Ohio <sup>1</sup>	(\$3)
AEP Texas	\$6
TOTAL	\$3
Impact on EPS	-

<sup>&</sup>lt;sup>1</sup> Includes impact of Ohio legacy riders

### YTD Rate Performance



### **Vertically Integrated Utilities**

	Rate Changes, net of offsets (\$ in millions)
	YTD-20 vs. YTD-19
APCo/WPCo	\$28
I&M	\$11
КРСо	(\$1)
PSO	(\$2)
SWEPCO	\$28
Kingsport	-
TOTAL	\$64
Impact on EPS	\$0.10

	Rate Changes, net of offsets (\$ in millions)
	YTD-20 vs. YTD-19
AEP Ohio <sup>1</sup>	\$11
AEP Texas	\$7
TOTAL	\$18
Impact on EPS	\$0.03

<sup>&</sup>lt;sup>1</sup> Includes impact of Ohio legacy riders

# 2<sup>nd</sup> Quarter Weather Impact



### **Vertically Integrated Utilities**

	Weather Impact (\$ in millions)	
	Q2-20 vs. Q2-19	Q2-20 vs. Normal
APCo/WPCo	-	\$3
I&M	\$11	\$7
КРСо	\$2	\$1
PSO	\$5	\$3
SWEPCO	(\$1)	(\$4)
Kingsport	1	-
TOTAL	\$17	\$10
Impact on EPS	\$0.03	\$0.01

	Weather Impact (\$ in millions)	
	Q2-20 vs. Q2-19	Q2-20 vs. Normal
AEP Ohio	-	-
AEP Texas	-	\$1
TOTAL	-	\$1
Impact on EPS	-	-

# YTD Weather Impact



### **Vertically Integrated Utilities**

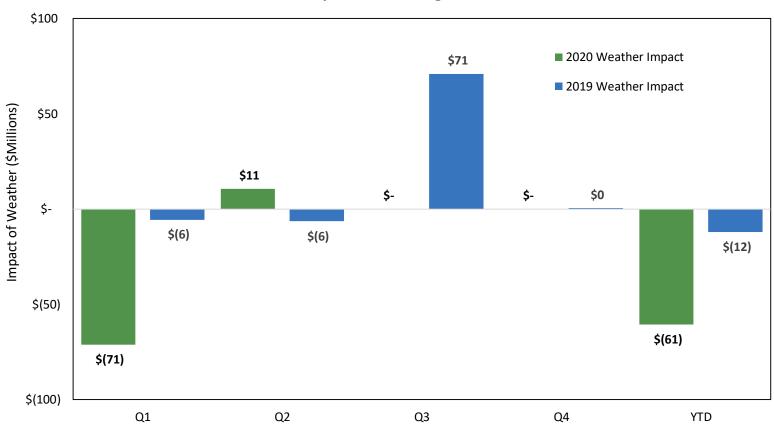
	Weather Impact (\$ in millions)	
	YTD-20 vs. YTD-19	YTD-20 vs. Normal
APCo/WPCo	(\$33)	(\$35)
I&M	(\$3)	(\$5)
КРСо	(\$4)	(\$6)
PSO	\$2	\$1
SWEPCO	(\$7)	(\$11)
Kingsport	-	-
TOTAL	(\$45)	(\$56)
Impact on EPS	\$0.07	\$0.09

	Weather Impact (\$ in millions)	
	YTD-20 vs. YTD-19	YTD-20 vs. Normal
AEP Ohio	-	-
AEP Texas	(\$4)	(\$5)
TOTAL	(\$4)	(\$5)
Impact on EPS	\$0.01	\$0.01

# Impact of Weather



#### Weather Impact on Earnings vs. Normal



The impact of weather through the second quarter was \$(61M) vs. normal, which is approximately \$49M below the prior year through the second quarter

# 2<sup>nd</sup> Quarter Retail Load Performance



#### **Vertically Integrated Utilities**

	Retail Load <sup>1</sup> (weather normalized)  Q2-20 vs. Q2-19
APCo/WPCo	(5.9%)
I&M	(9.1%)
КРСо	(10.4%)
PSO	(5.3%)
SWEPCO	(8.2%)
Kingsport	(21%)
TOTAL	(7.4%)
Impact on EPS <sup>2</sup>	\$0.03

	Retail Load <sup>1</sup> (weather normalized)
	Q2-20 vs. Q2-19
AEP Ohio	(7.2%)
AEP Texas	0.4%
TOTAL	(3.9%)
Impact on EPS <sup>2</sup>	\$0.02

<sup>&</sup>lt;sup>1</sup> Includes load on a billed basis only, excludes firm wholesale load and accrued sales

<sup>&</sup>lt;sup>2</sup> Includes EPS impact of accrued revenues

### YTD Retail Load Performance



### **Vertically Integrated Utilities**

	Retail Load <sup>1</sup> (weather normalized)  YTD-20 vs. YTD-19
APCo/WPCo	(2.6%)
I&M	(5.7%)
КРСо	(6.6%)
PSO	(2.6%)
SWEPCO	(4.4%)
Kingsport	(10.6%)
TOTAL	(3.9%)
Impact on EPS <sup>2</sup>	\$0.02

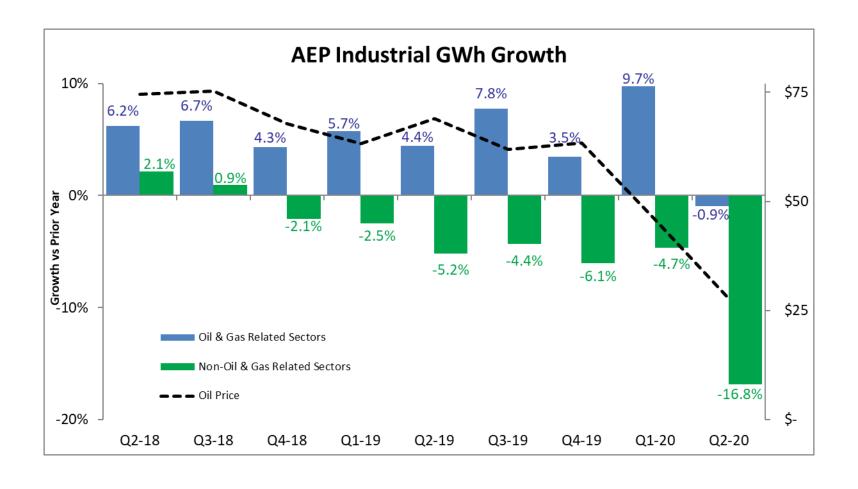
	Retail Load <sup>1</sup> (weather normalized)
	YTD-20 vs. YTD-19
AEP Ohio	(4.2%)
AEP Texas	0.9%
TOTAL	(2.1%)
Impact on EPS <sup>2</sup>	-

 $<sup>^{\</sup>rm 1}$  Includes load on a billed basis only, excludes firm wholesale load and accrued sales

<sup>&</sup>lt;sup>2</sup> Includes EPS impact of accrued revenues

### **Industrial Sales Growth**

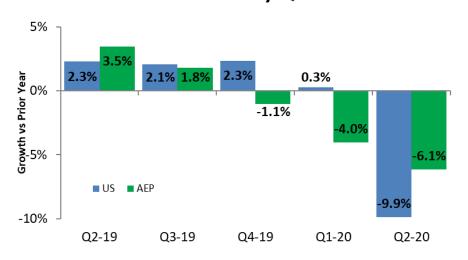




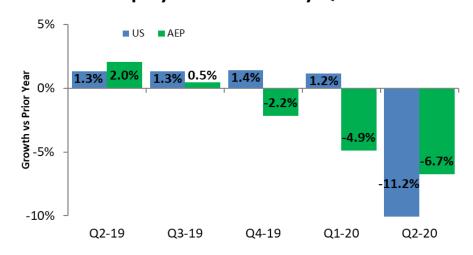
## Economic Data – AEP Service Territory



#### **GDP Growth by Quarter**

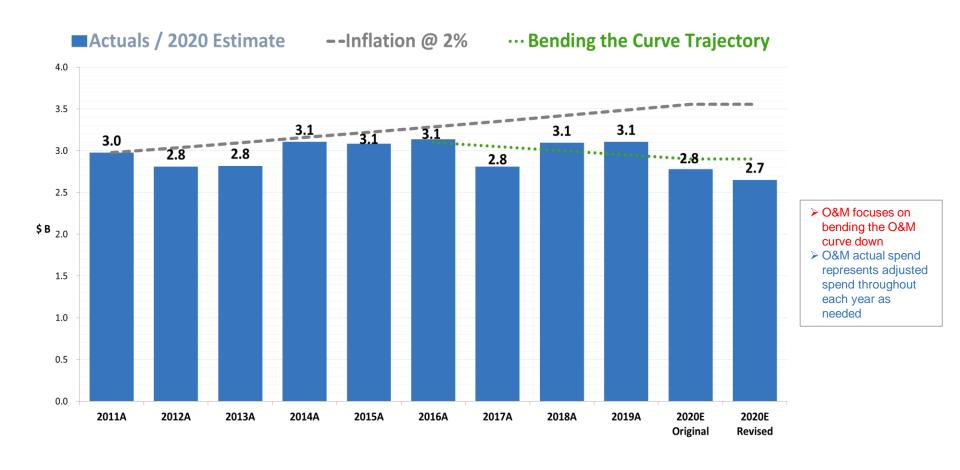


#### **Employment Growth by Quarter**



### **Untracked O&M**





# North Central Wind Overview





Approved MW Allocation					
Jurisdiction (Docket #)	MW	% of Project			
PSO (PUD 2019-00048)	675	45.5%			
SWEPCO – AR (19-035-U)	268	18.1%			
SWEPCO – LA (U-35324)	464	31.2%			
SWEPCO - FERC	78	5.2%			
Total:	1,485	100%			

SWEPCO and PSO Regulated Wind Investment					
Total Rate Base Investment	~\$2 billion (1,485 MW)				
	<u>Name</u>	MW	Investment	<u>In-Service</u>	
North Central Wind	Sundance	199	\$307M	Q1 2021 (100% PTC)	
	Traverse	999	\$1,287M	EOY 2021	
	Maverick	287	\$402M	(80% PTC)	
Net Capacity Factor	44.0%				
Customer Savings	~\$3 billion (30-year nominal \$)				
Developer	Invenergy				
Turbine Supplier	GE				
Note: Facilities to be acquired on a fixed cost, turn-key basis at completion					

Regulatory approvals achieved in Oklahoma, Louisiana, Arkansas and at FERC to move forward with the entire project

# **Current Rate Case Activity**



#### **AEP Ohio**

Docket #: Filing Date:

Requested Rate Base:

Requested ROE: Cap Structure:

Gross Revenue Increase:

Net Revenue Increase:

Test Year:

20-0585-EL-AIR 06/01/2020 \$3.1B 10.15%

45.6%D / 54.4%E

\$36M

(Less \$4.5M Depr

Decrease)

\$41M

11/31/2020



#### **AEP Texas**

Docket #: 49494
Filing Date: 05/01/2019
Requested Rate Base: \$5.0B
Requested ROE: 10.5%

Cap Structure: 55%D / 45%E

Revenue Increase: \$56M (\$35M Net of

Tax Rider)

Test Year: 12/31/2018

#### Settlement Summary

Unanimous Settlement Filed: 02/13/2020 Commission Order: 04/06/2020 Effective Date: 05/29/2020

ROE: 9.4%

Cap Structure: 57.5%D / 42.5%E

Revenue Decrease: \$40M



# **Current Rate Case Activity**



#### APCo – Virginia

Docket #:
PUR-2020-00015
Filing Date:
03/31/2020
Requested Rate Base:
\$2.5B
Requested ROE:
9.9%

Cap Structure: 50%D / 50%E

Gross Revenue Increase: \$65M

(Less \$27M D&A)

Net Revenue Increase: \$38M Test Year: \$12/31/19

Procedural Schedule:

Intervenor Testimony 07/30/2020
Staff Testimony 08/13/2020
Rebuttal Testimony 08/28/2020
Hearing 09/14/2020
Expected Effective Date First Quarter 2021



#### **KPCo**

 Docket #:
 2020-00174

 Filing Date:
 06/29/2020

 Requested Rate Base:
 \$1.4B

 Requested ROE:
 10.0%

 Cap Structure:
 53.7%D / 3.0% AR / 43.3%E

 Net Revenue Increase:
 \$65M

 Test Year:
 03/31/20

Procedural Schedule:

Intervenor Testimony 10/07/2020
Rebuttal Testimony 11/09/2020
Hearing 11/18/2020
Expected Effective Date January 2021





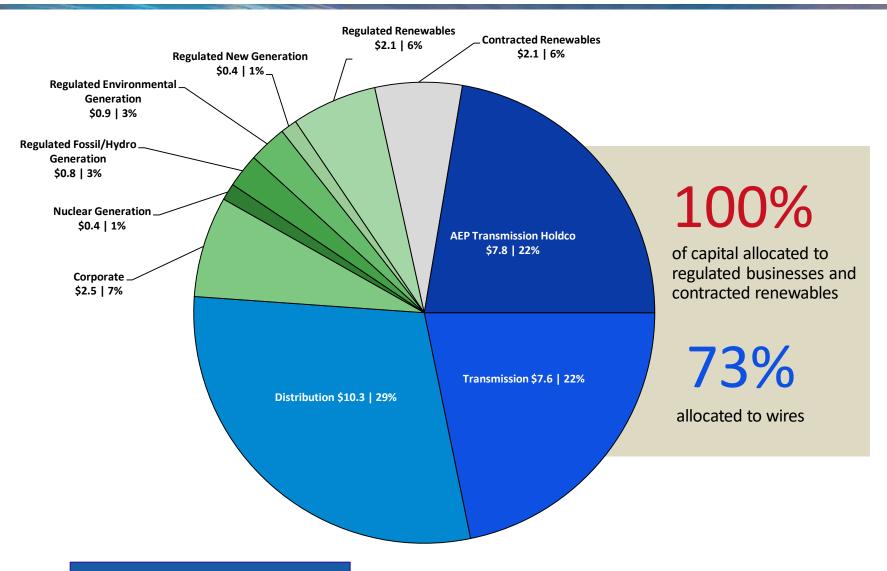
### **Q2-20 GAAP Effective Tax Rate Reconciliation**

Q2-20	Amount (\$ in millions)	Tax Rate
Pre-tax Income	\$1,071	
Tax at Federal Rate	\$225	21%
Tax at State Rate	\$28	3%
Tax Credits and Amortization	(\$49)	(5%)
Excess Protected and Unprotected	(\$137)	(13%)
Other	(7)	(1%)
Tax Expense (Benefit) <sup>1</sup>	\$59	6%

<sup>&</sup>lt;sup>1</sup> Does not foot due to rounding

# 2020 - 2024 Capital Forecast: Total \$35B





Focus on wires and renewables

### Cash Flows and Financial Metrics



\$ in millions		2020E		2021E	2022E
Cash from Operations	\$	4,600	\$	4,800	\$ 5,300
Capital & JV Equity Contributions <sup>1</sup>		(5,900)		(8,200)	(6,500)
Other Investing Activities		(400)		(100)	(200)
Common Dividends <sup>2</sup>		(1,400)		(1,400)	(1,500)
Excess (Required) Capital	\$	(3,100)	\$	(4,900)	\$ (2,900)
Financing					
Excess (Required) Capital	\$	(3,100)	\$	(4,900)	\$ (2,900)
Debt Maturities (Senior Notes, PCRBs)		(1,000)		(2,000)	(3,000)
Securitization Amortizations		(200)		(100)	(100)
Equity Units Conversion		-		-	805
Equity Issuances - Includes DRP <sup>3</sup>		100		1,400	600
Debt Capital Market Needs (New)	\$	(4,200)	\$	(5,600)	\$ (4,595)
Financial Metrics					
Debt to Capitalization (GAAP)	55 - 60%				
FFO/Total Debt (Moody's)	Low to Mid Teens Reflecting Accelerated Flowback of ADFIT				

<sup>&</sup>lt;sup>1</sup> Capital expenditures in 2021 include \$2B for North Central Wind.

<sup>&</sup>lt;sup>2</sup> Common Dividends \$2.80/share 2020-2022. Dividends evaluated by Board of Directors each quarter; stated target payout ratio range is 60-70% of operating earnings. Targeted dividend growth in line with earnings.

<sup>&</sup>lt;sup>3</sup> Equity needs in 2021 include \$1.3B for North Central Wind.

### GAAP to Non-GAAP Reconciliations and Ratios



### **Adjusted FFO Calculation**

	12 Months Ended 6/30/20
	\$ in millions
Cash Flow From Operations	\$4,216
Adjustments:	
Changes in Working Capital	531
Capitalized Interest	(75)
Securitization Amortization	(304)
Adjusted Funds from Operations (FFO)	\$4,368

### **Adjusted Total Debt Calculation**

	As of 6/30/20
	\$ in millions
GAAP Total Debt (incl. current maturities)	\$31,852
Less:	
Securitization Bonds	(873)
Spent Nuclear Fuel Trust	(281)
Equity Units Capital Adjust (25%)	(201)
Add:	
Finance Lease Obligations	302
Pension	221
Operating Leases	925
Adjusted Total Debt (Non-GAAP)	\$31,945

FFO to Total Debt Ratio

Adjusted Funds from Operations (FFO)
Adjusted Total Debt (Non-GAAP)
$$= \frac{$4,368}{$31,945} = 13.7\%$$